

FIG. 1A

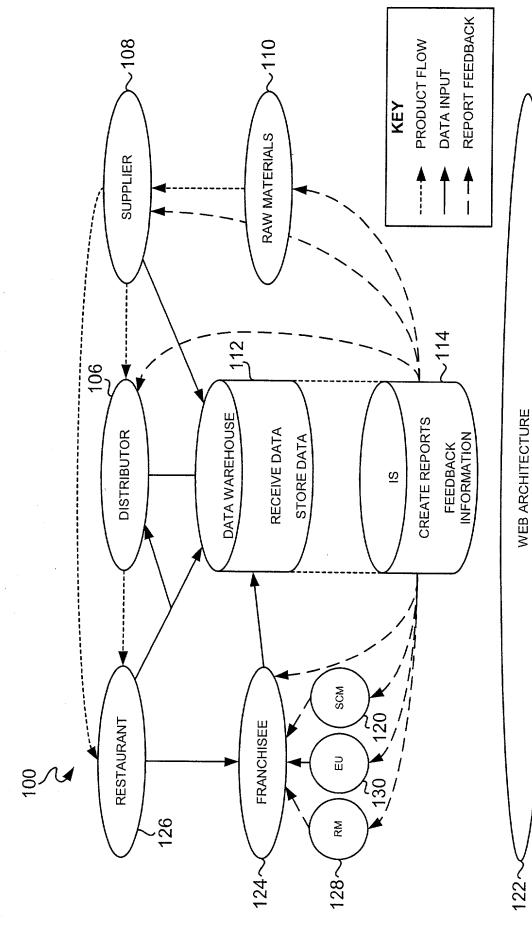


FIG. 1B

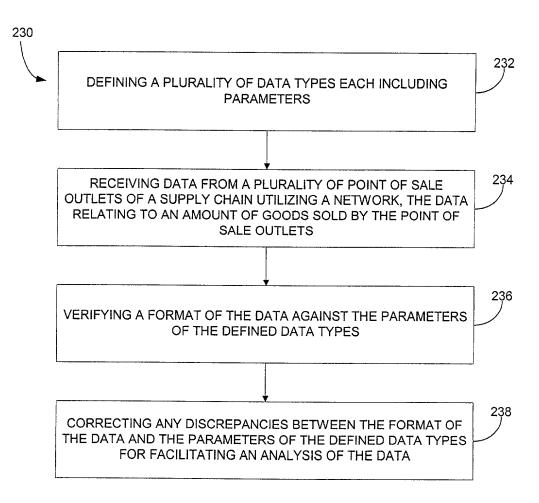


FIG. 2

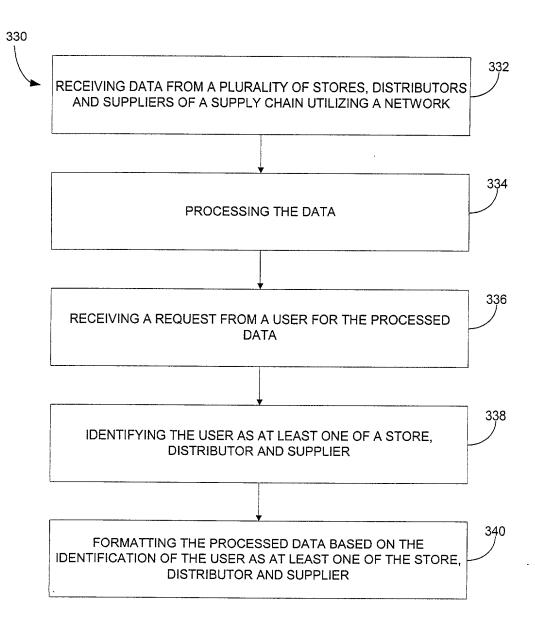


FIG. 3

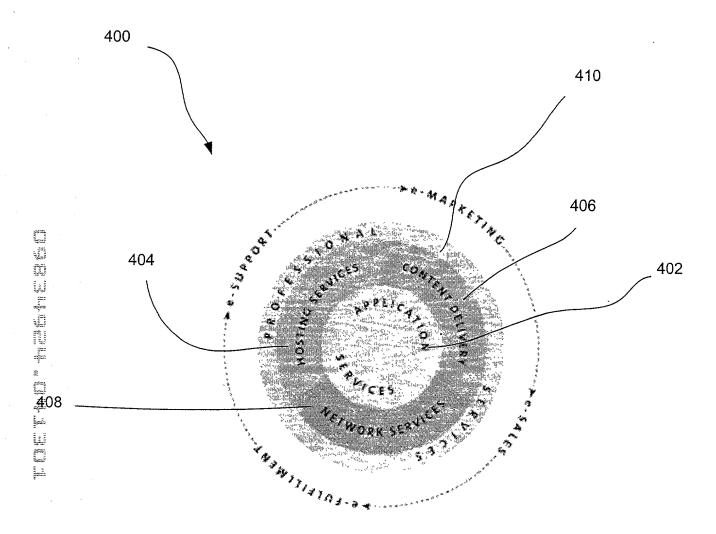


Fig. 4

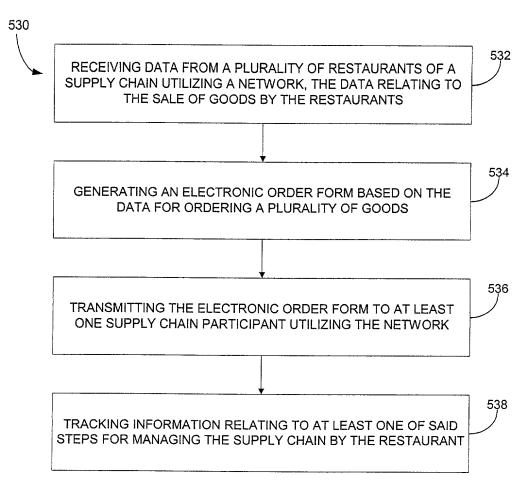


FIG. 5

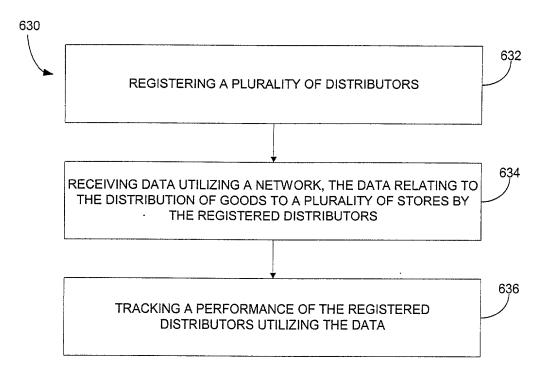


FIG. 6

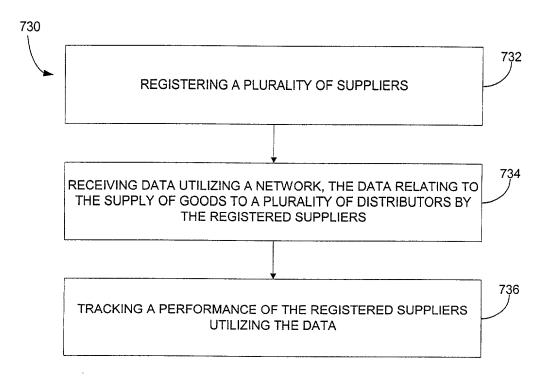


FIG. 7

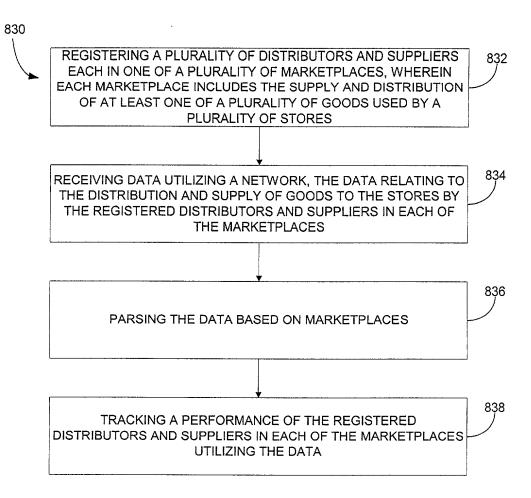


FIG. 8

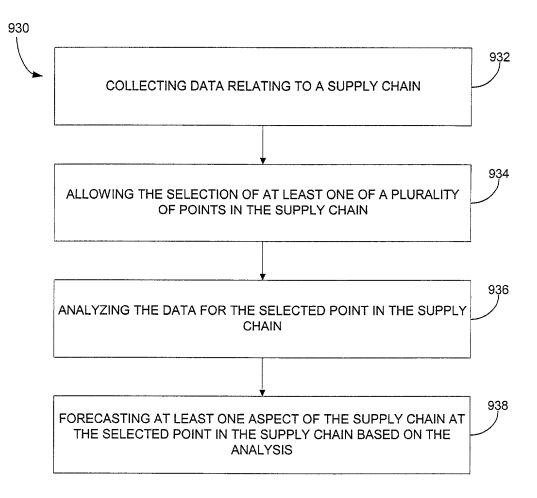


FIG. 9

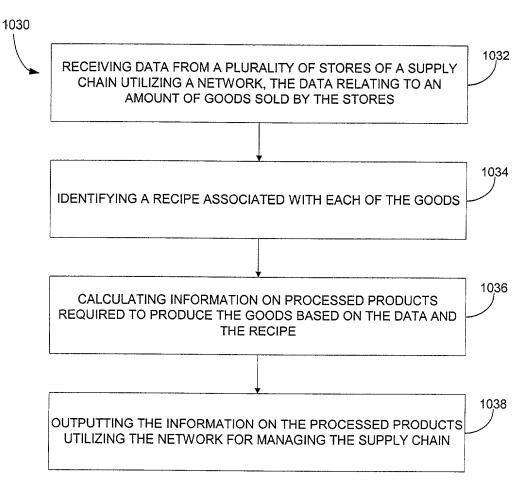


FIG. 10

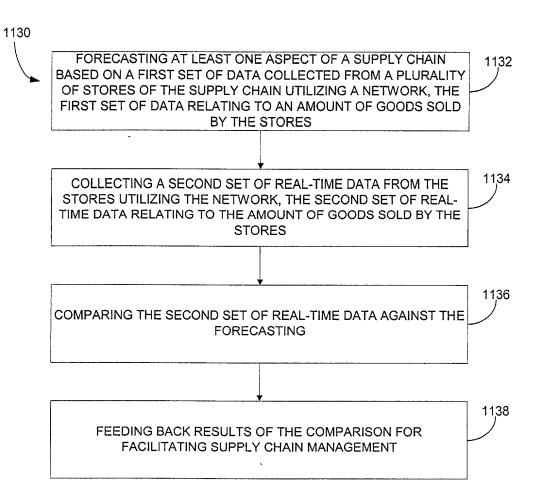
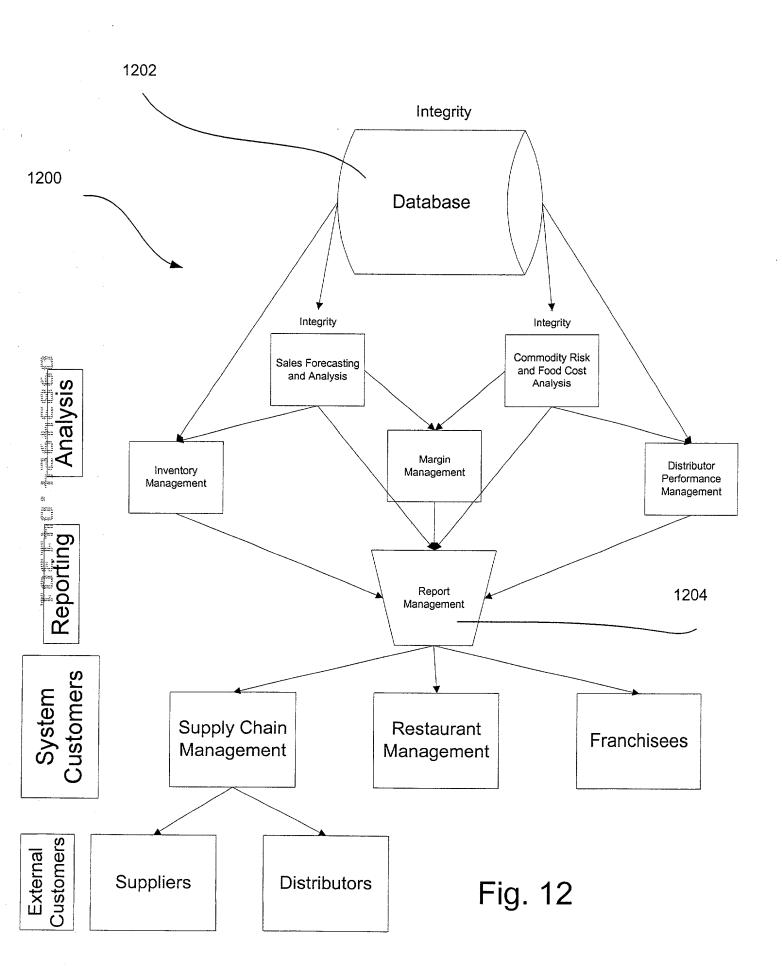


FIG. 11



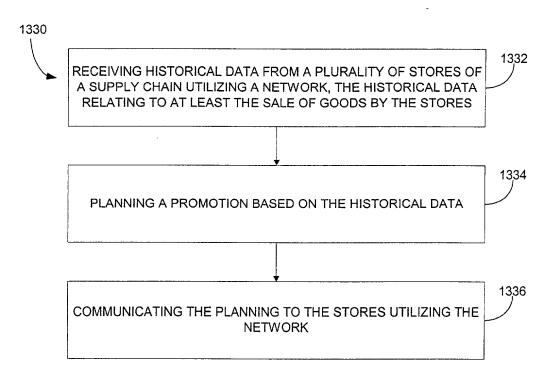


FIG. 13

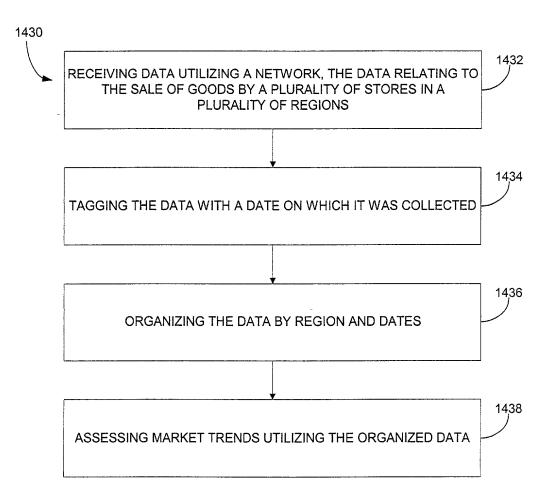


FIG. 14

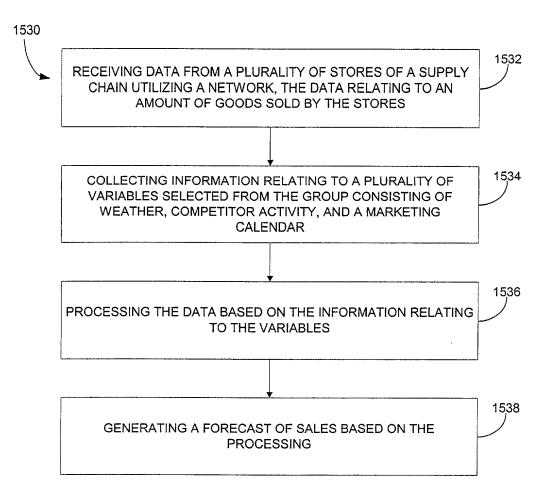


FIG. 15

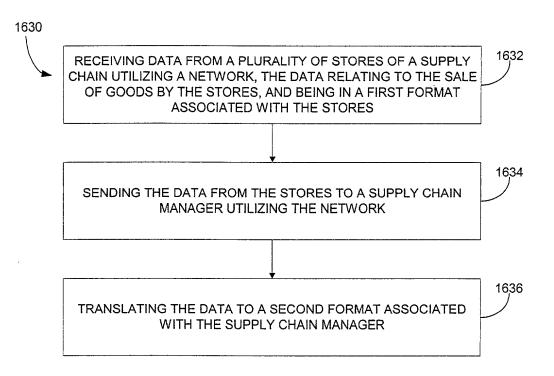


FIG. 16

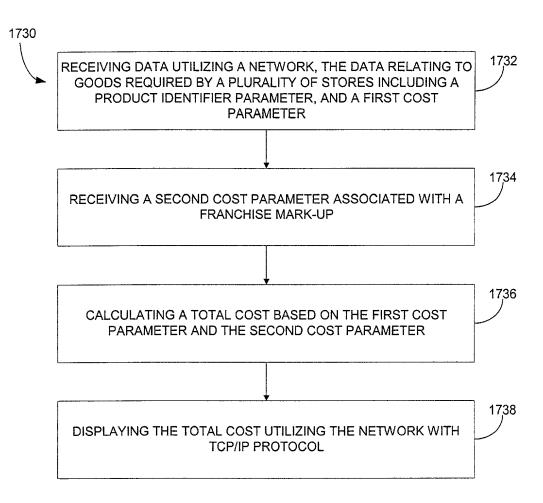


FIG. 17

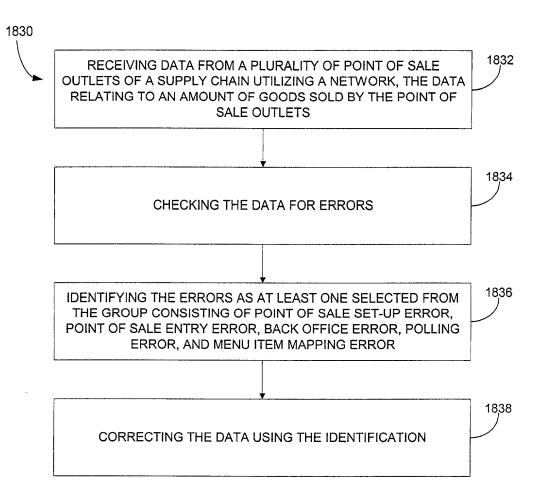


FIG. 18

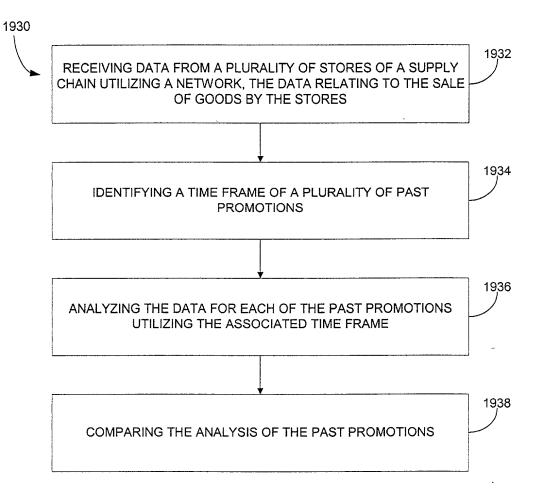


FIG. 19

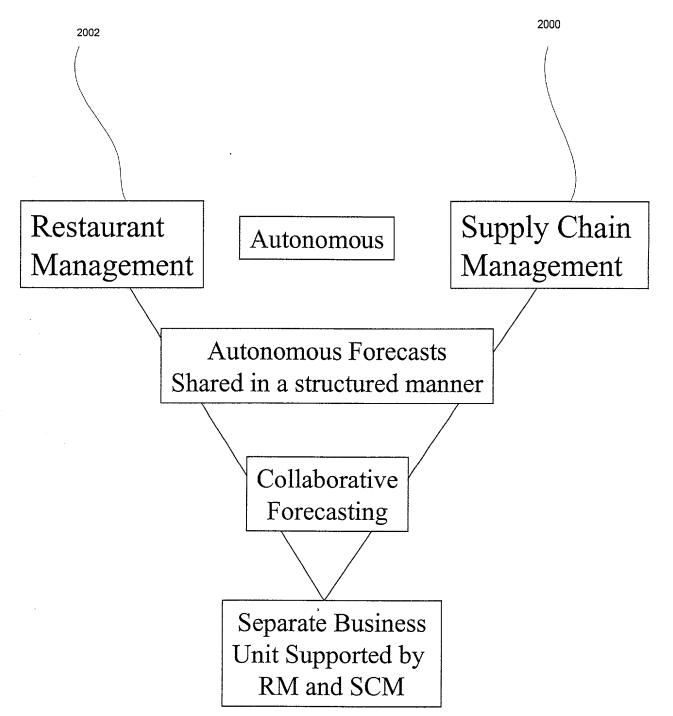
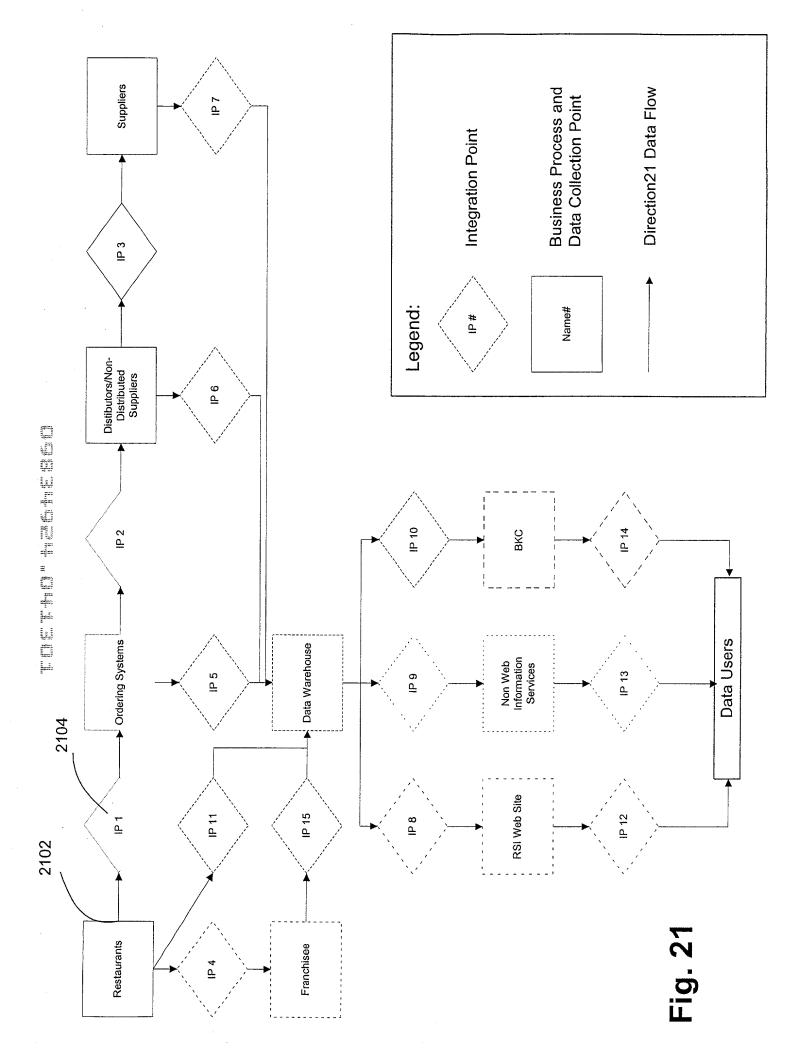
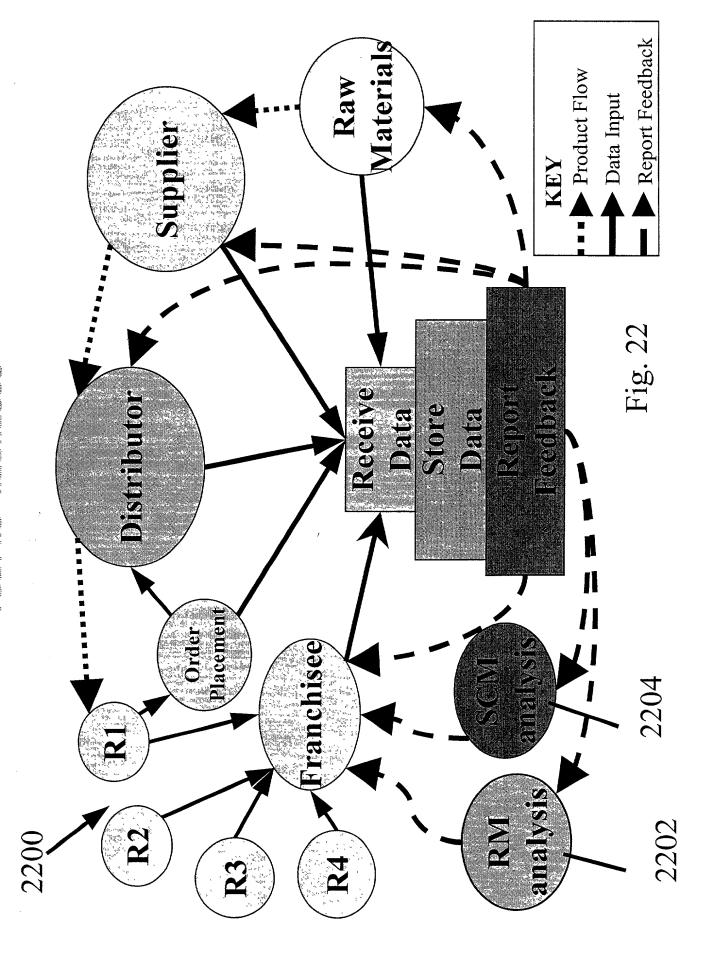


Fig. 20





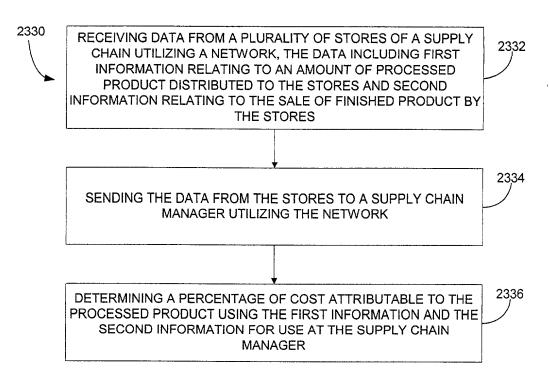
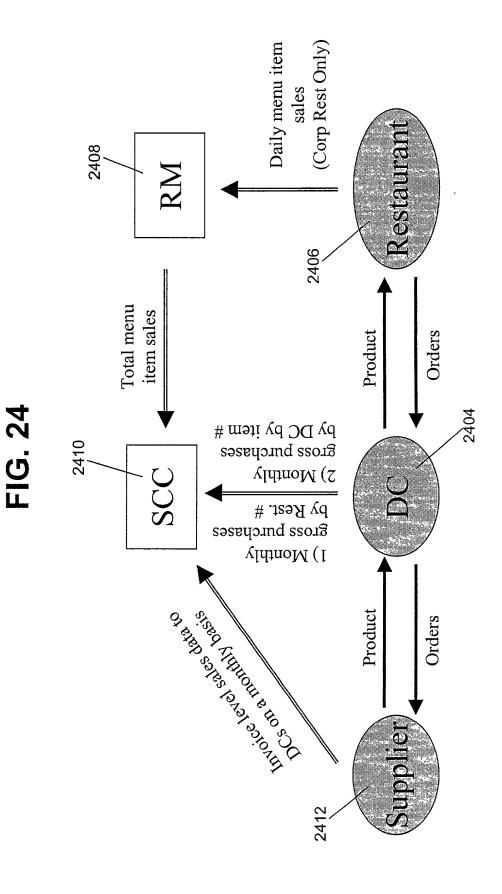
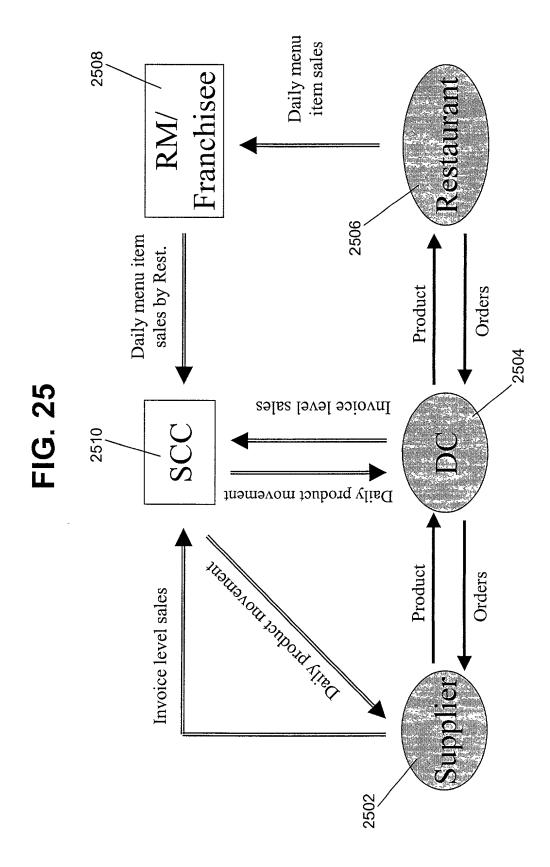


FIG. 23





2600					Щ	<u>ত</u>	FIG. 26	1.5								
*	2602				ၓိ	les F	oreca	st Wo	Sales Forecast Worksheet - System	et - S	vsten	_			2604	
				History								Forecas	ast		-	
Week	۵1	Q2	9-M	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	τċ	9+M	Q3	Q 4
GRP's Ntn'l Marketing Theme Advertising Score Local Considerations Competition Index Weather Index																
Seasonality Index																T
Sales History/Forecast Total (\$\store)	/store)															7
Key Products by Menu Item (units/day/store)	 s/day/stc 	re)														
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE YWVM WHOPPERS	208 805	172 723	143 701	140 692	135 623	155 760	196 921	172 829	163 900	172 943	179 829	196 912	206 958	204 948	143	164 813
etc																
Key Products by Inventory Item (cases/day/store)	cases/da	ıy/store														
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	9.9	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced		0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk		2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail		7.		د .	1.2	4.	1.7	1.6	1.7	1.8	1.7	1.8	9.	0.	4.	1.6
Wrap Whopper	4.0	0.3 0.3	0.3	0.7	0.5	0.3	4.0	0.3	O. 4	4.0	0.3	4.0	4.0	4.0	0.3	0.3
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	4.4 86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	2.0 125.2	131.4	430.1	94.5	1.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
etc								_								

FIG. 27

		Promoti	onal Mo	onitor -	System	iotional Monitor - System & Regional	nal						
			History	\u00e4ic					Week#1	(#1			
		W4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)	re)	\$23,000 \$23,500 \$23,250 \$23,450	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200 \$26,250	\$26,250
Menu Item Sales	Menu Item Sales for Key Products(units/restaurant/w	urant/weel	eek)										
Category	Segment								South the country of			Cis Tala	
Whopper	WHOPPERS	215	211	228	269	32	용	37	37	4	09	46	286
1.5-	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35		165
	YWWM WHOPPERS	669	629	714	813	8	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
												```,	
												•	
Variance from Exp	Variance from Expected (Highlighed Areas are Outside of	utside of E	of Expected Range)	(ande)								o/úr	
Whopper	WHOPPERS	11.4%	%8.6-	-9.8% -23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-8.4% <b>-24.5%</b>	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	2.0%	7.7%
Whopper Total		10.6%	%9.6-	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	%6.9
		•											•

2702

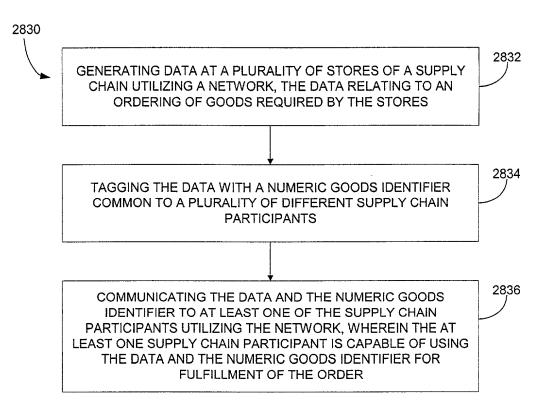


FIG. 28

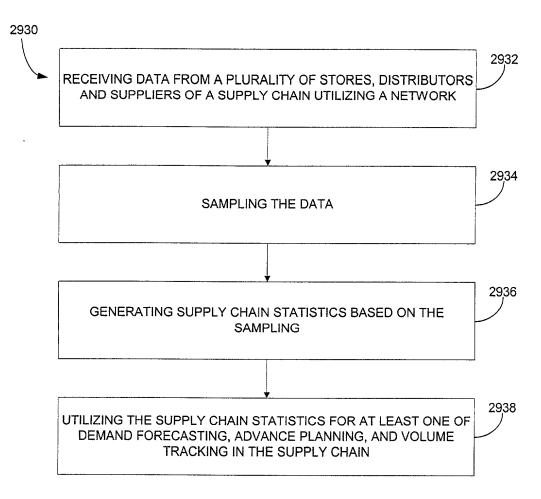


FIG. 29

Distribution Center: Alliant Topeka

Jun-00

3000

Time Period (Month/Yr):

### **Delivery Order Fill Rate**

Total Cases Ordered: 65712

3002

					Overlooked and	
Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Not Returned	
Cases:	121	89	62	284		
Percent	0.23%	0.10%	%60.0	0.43%	%00'0	

568 0.86%

Total Operations

3004
------

1060

otal Purchasing

	%	%	%
Percent	0.86%	1.61%	2.48%
Cases	268	1060	1628
Distribution Center Total:	Operations:	Purchasing:	Grand Total:

Delivery Order Fill Rate: 97.5

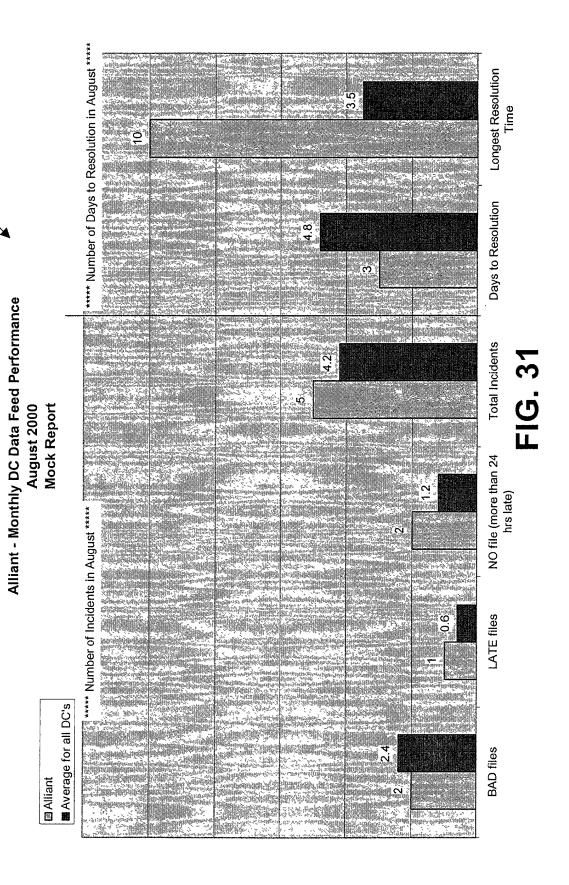
### **On-Time Delivery Rate**

Total # of Deliveries: 1232 # of On-Time Delivery Rate: 0.00%

#### FIG. 30

#### Perfect Order Rate

lotal # of Deliveries;	Total # of Perfect Orders: 725	Perfect Order Rate: 58.85%
Total #	Total # of P	Perfec





Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%	%90'06	
Alliant-Topeka			
Alliant Wixom	%50.66	98.71%	
King-Atlanta	99.34%	92.91%	78.70%
King-Jacksonville	%99:66	96,56%	%06:08
King-Louisville	99.78%	94,53%	86,98%
Maines 29, Conklin 👚 💮	99 41%		79.25%
Maines 30, Cleveland			
Maines Long Island	99,41%		
Maines New England	%89.86		79.83%
MBM Fullerton	%61,366	94,15%	#DIV/0i
MBM Lewisville	99.51%	92.88%	#DIV/0I
MBM Orlando	%92'66	%09.86	#DIV/0i
MBM Rocky Mount	%21 66	92,46%	io//\id#
McCabe's	%08:66	99.72%	96,84%
McLane Lubbock	#DIV/0i	#DIN/0i	i0/AIG#
Nicholas & Co.	99.60%	96.04%	85.37%
PFD Supply	99.16%	%67.08	80.12%
PFG Victoria	99.42%	10/AIG#	
PYA/Monarch	%07.66	94.7.6%	
Reinhart-Cedar Rapids 💎 👚	%50.66	98.85%	
Reinhart-Oak Creek	99.31%	93.69%	
Reinhart-Rogers	%09:66	95,49%	
Restaurants NW	%60.66	99:07%	80,47%
Shamrock Commerce City	%#9'66	94.88%	85.13%
Shamrock Phoenix	<b>%18.81%</b>	93.88%	
Sygma Harrisburg	9,69,66		82,88%
Sygma Stockton	98.66%		
Sysco	99.68%	100.00%	82.47%

	Fill Rate	On - Time	Perfect Order
3KC Min	%09'86	%00'06	
RSI Min	%09'66	%00.06	%00.08

JOK	Didn't meet RSI Min.	Didn't meet BK Min.
864		
9		
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20		
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300	1 1	

FIG. 32

FIG. 33

Vendor:

XYZ Company

Time Period:

Aug-00

3300

Inventory Management:

Average Days On Hand

3300

### Delivery Statistics:

On-Time Delivery Percentage DC Adherence to Lead-Time DC Requested Lead-Time Hours Delivery Late Days Delivery Late

1 1	- 1			
4	%CA	1.7	%56	0.93

Max Days On Hand

SKU #1 SKU #2

SKU #2 SKU#1

## Invoice, Payment and Pricing:

Monthly Freight Variance Monthly Total Variance Monthly FOB Variance Days for Payment

12	30,152	3,594	33,746
	ક્ક	\$	↔

Average as % FOB

42,513	12,589	1.25%
\$	\$	
		-

Monthly Carrying Cost

SKU#1 SKU #2

4

32

19 22

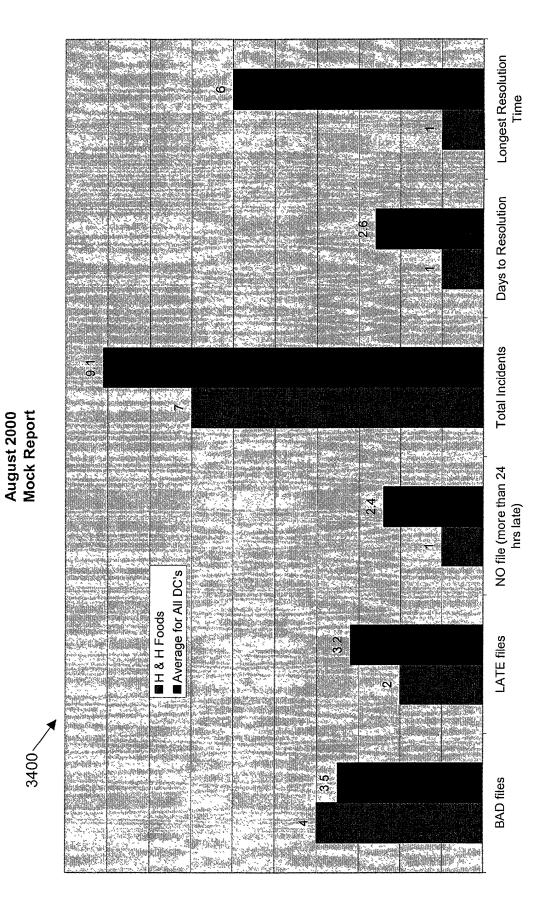
#### Invoice Accuracy:

Perfect Order Percentage PO Accepted Rate Invoice Fill Rate

97.25%	%00.66	92.34%

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance



#### FIG. 35

# Service Level Reporting November - Mock Report

GOODIES COMARK INSTRUMENTS INC. WHITEFORD FOODS, INC. LEPAGE BAKERY/COUNTRY KITCHE	2 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A - 4 A -	THE PARTY OF THE P	A TO TO TO THE A TRANSPER PROPERTY OF THE STREET AND THE STREET, T
1 1 2	\$1.904		7.83%
WHITEFORD FOODS, INC.	\$4.861		
LEPAGE BAKERY//COUNTRY KITCHE	90	97.3%	2.41%
	\$3,700		
NCR-SYSTEMEDIA	\$0	92,1%	2.16%
SIGNATURE MEATS GROUP	\$0		1,94%
SCHWEBEL'S BAKING 60	80	95.1%	1.50%
MAUGUP	\$0		
MIRA PLASTIGS	\$0		1,25%
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY	-80		1,46%
FRESH ADVANTAGE, KC	- \$0	%9:86	1.90%
SILVER KING - MN - CORP			
TYSON FOODS	- 20		
READY ACCESS			
GEORGIA PAGIFIC TISSUE			2,44%
CLOUGHERTY PACKING		94.8%	2.51%
BEVERAGE - AIR	\$0	93.4%	
COMPONENT HARDWARE GROUP, INC.			. 2.06%
COCA - COLA USA	6\$		
TOASTMASTER	\$1,909	93.5%	1.55%
GRANT COUNTY FOODS		%6.3%	2.20%
FRESH EXPRESS	\$0		
TAYLOR FARMS			1.04%
MODULAR DISPENSING SYSTEM	80		
CENTURY: PRODUCTS, LLC	\$3,428		では、大きのでは、ないでは、ないでは、ないでは、 では、ないでは、ないでは、ないできる。 は、これでは、ないできる。 は、これでは、ないできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、これできる。 は、 は、 は、 は、 は、 は、 は、 は、 は、 は、
ROSE PACKING COMPANY		93.3%	2.98%

3.00%	92.00%	\$5,000.00	SI Min
% Invoice FOB	Percentage	Overcharge	
Monthly Carrying	Perfect Order	Monthly Total	

OK Didn't meet RSI Min.

3500

3600

## Mock Report/1

	E PY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<b>Food Cost Index</b> Plan Actual	99.75	99.69 99.10	99.20 98.90	98.63	100.33	100.49	101.12	100.44	99.92
Variance Good/(Bad)		0.59	0:30						
Total Dollar Purchases (in Millions) /2	(in Millions) /2								
Plan Actual	\$2,237.24	\$183.98 \$182.84	\$182.73 \$182.08	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Variance Good/(Bad)		\$1.14 0.6%	\$0.65 0.4%						

/1 Includes on food cost index items. /2 Based on FY 99 Sales Volumes

FIG. 36

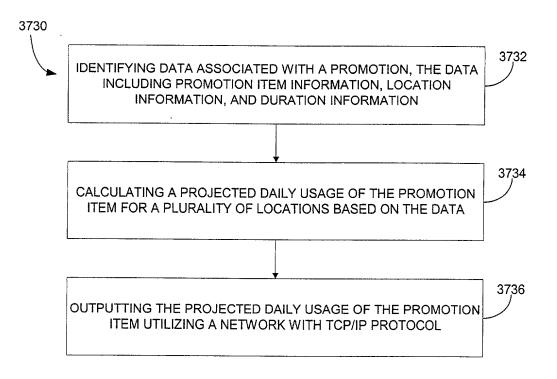


FIG. 37

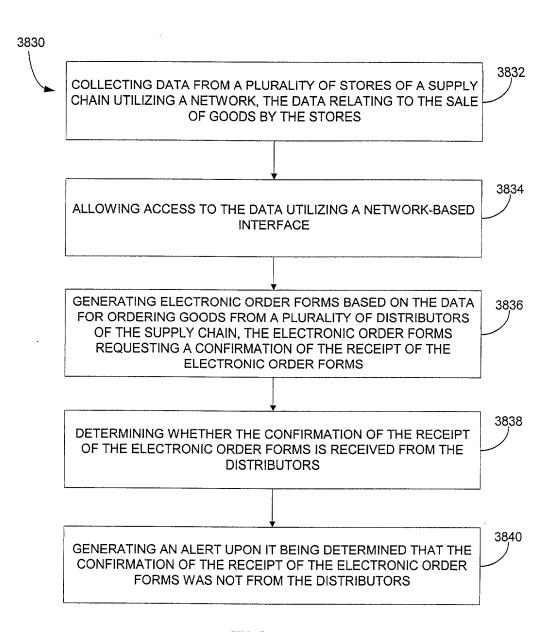


FIG. 38

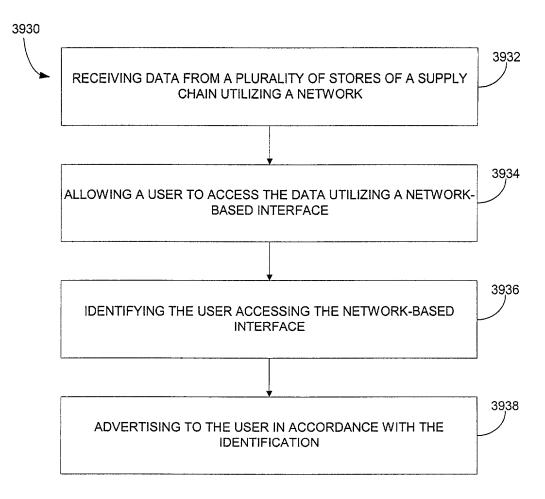


FIG. 39

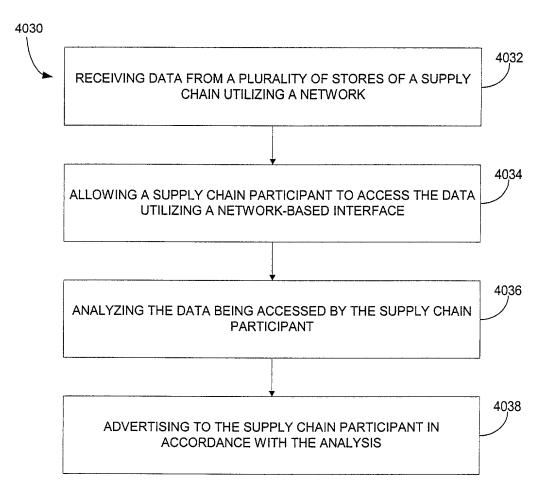


FIG. 40

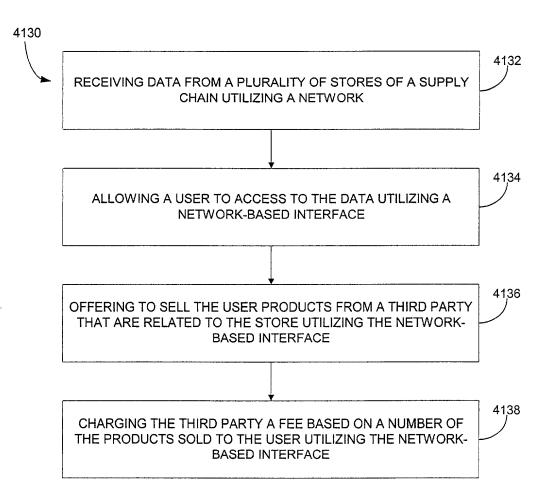


FIG. 41

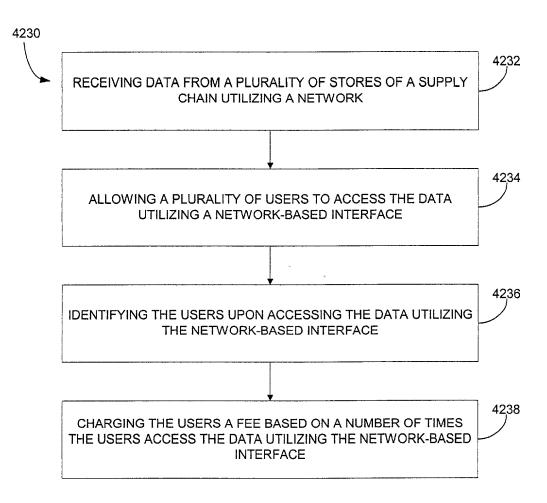
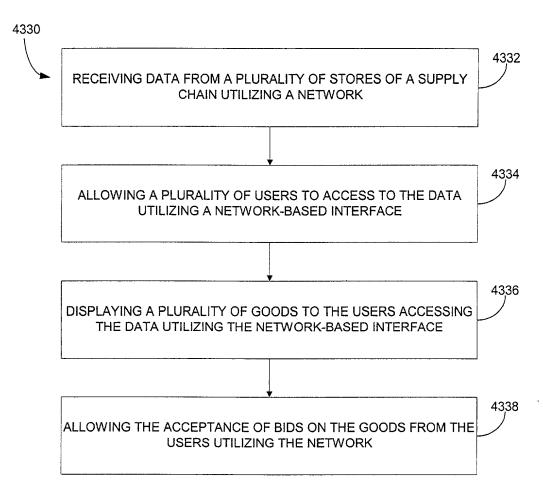
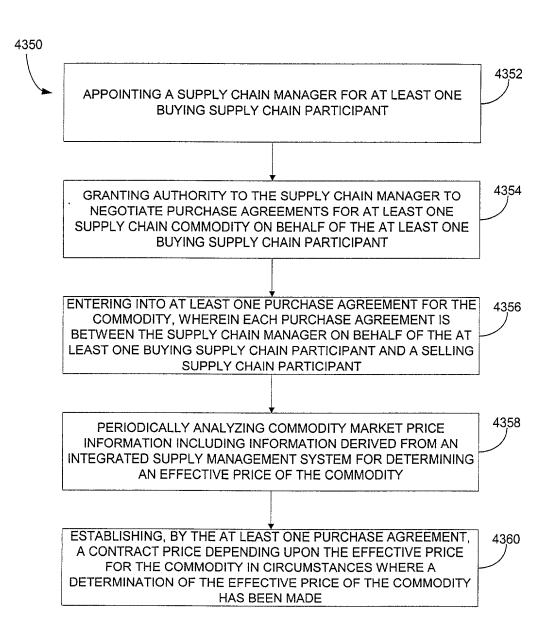


FIG. 42



**FIG. 43A** 



**FIG. 43B** 

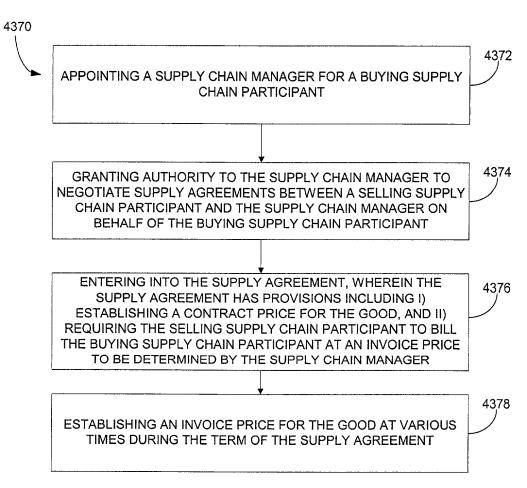
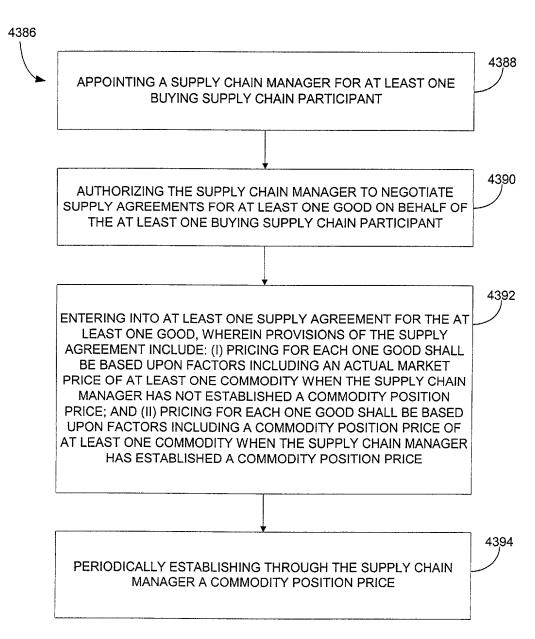


FIG. 43C



**FIG. 43D** 

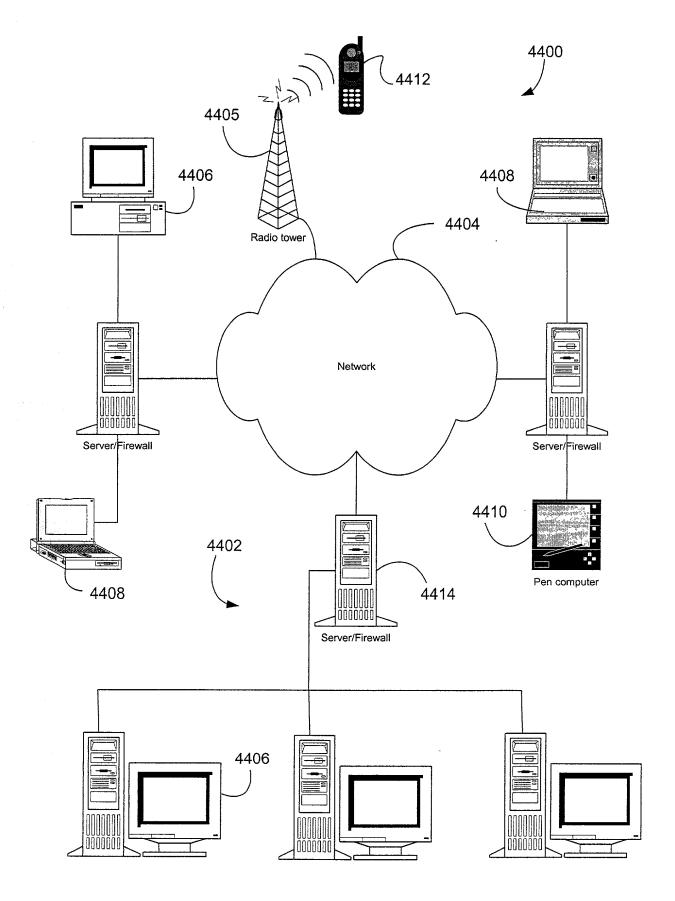


FIG. 44

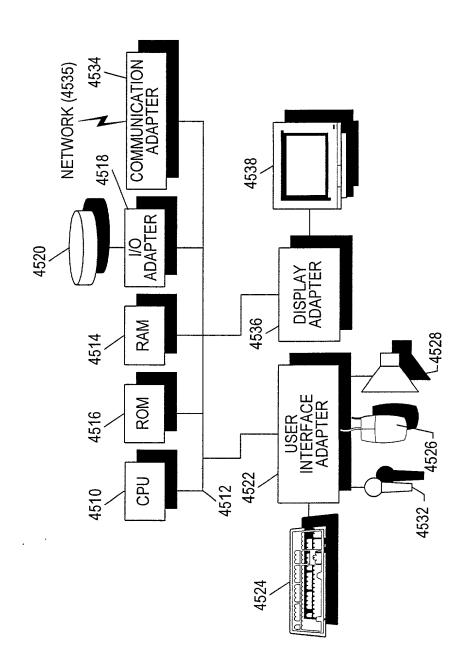


FIG. 45

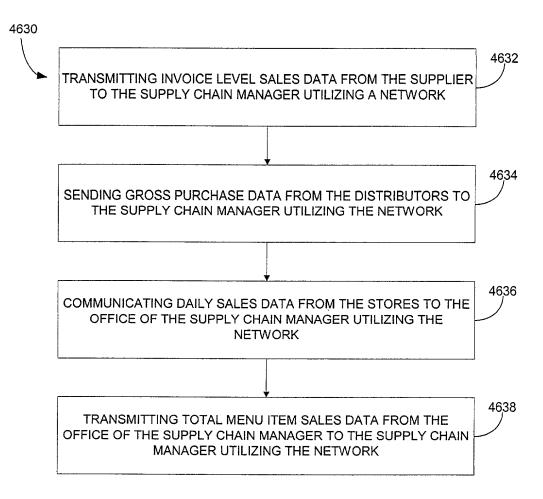


FIG. 46

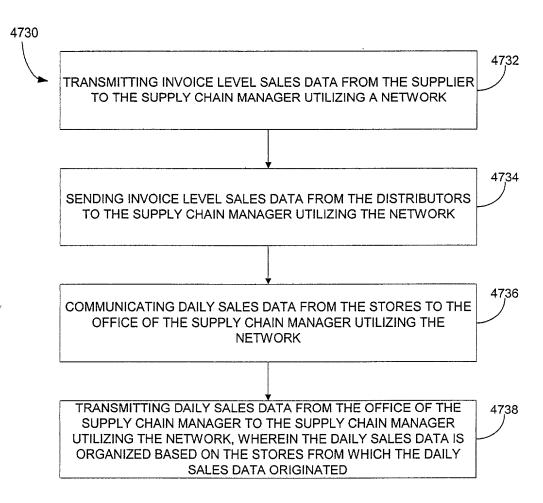


FIG. 47

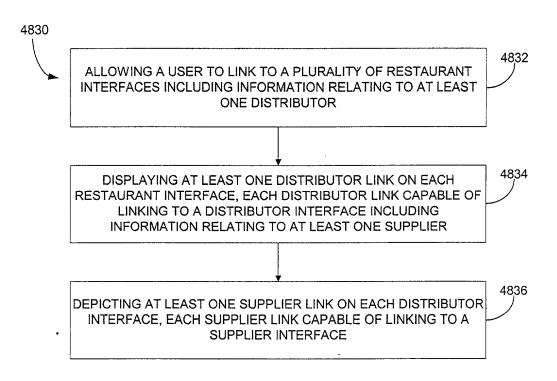


FIG. 48

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osoft internet Explorer		k dsp		Restaurant Services, Inc.  BURGER KING® System Independent Purchasing & Distribution/Service Cocop  User Name Password  Financhisee  About RSI	4904 Restaurant Services, Inc. (RSI) is an independent member- owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.	RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, biquipriefit, distribution and related senices on behalf of more than B,300 restaurants.  RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.	RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency
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FIG. 49

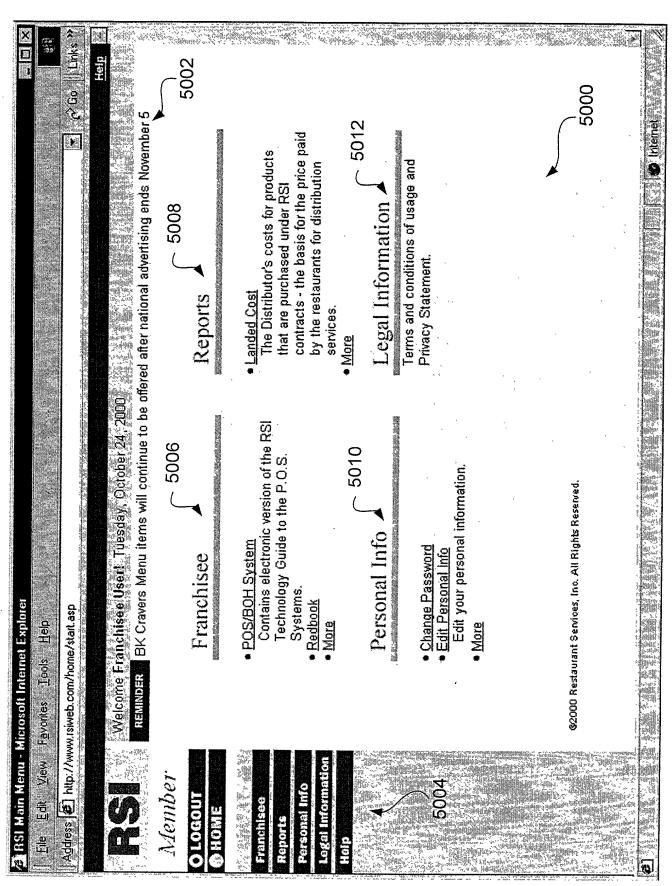


FIG. 50

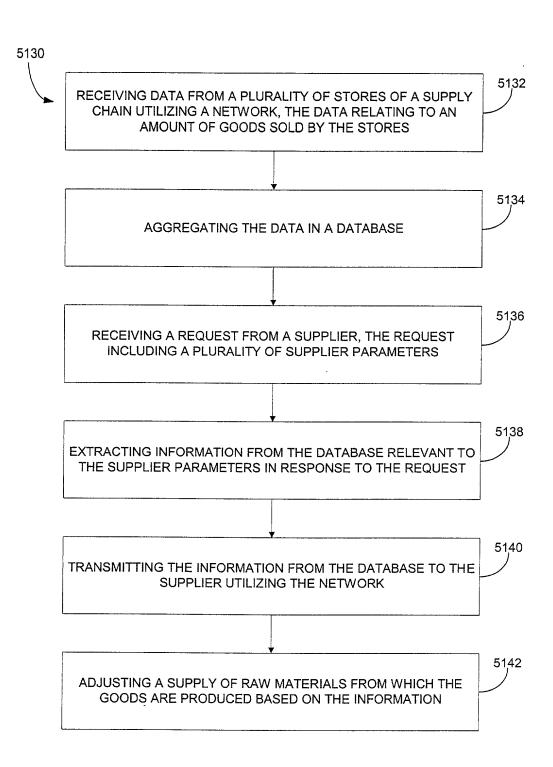


FIG. 51

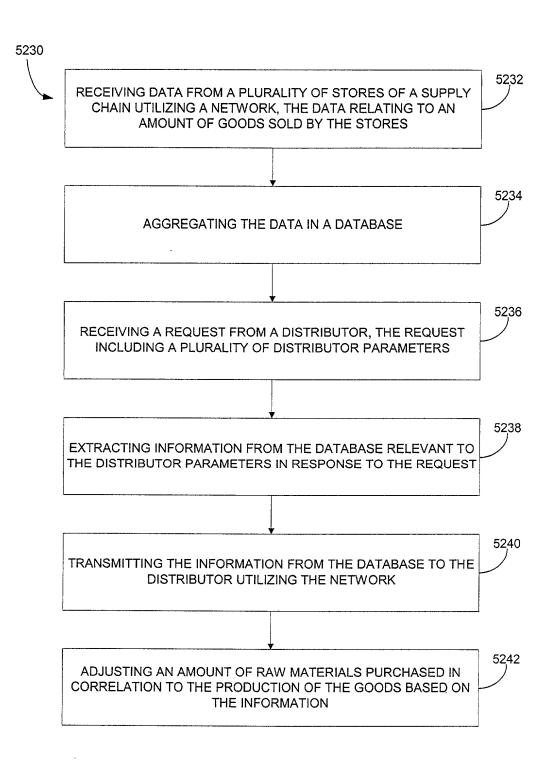


FIG. 52

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FIG. 53

FIG. 54

FIG. 55

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FIG. 56

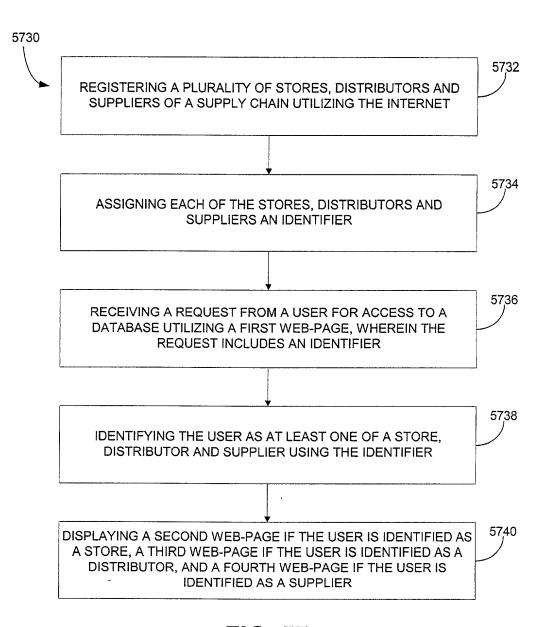
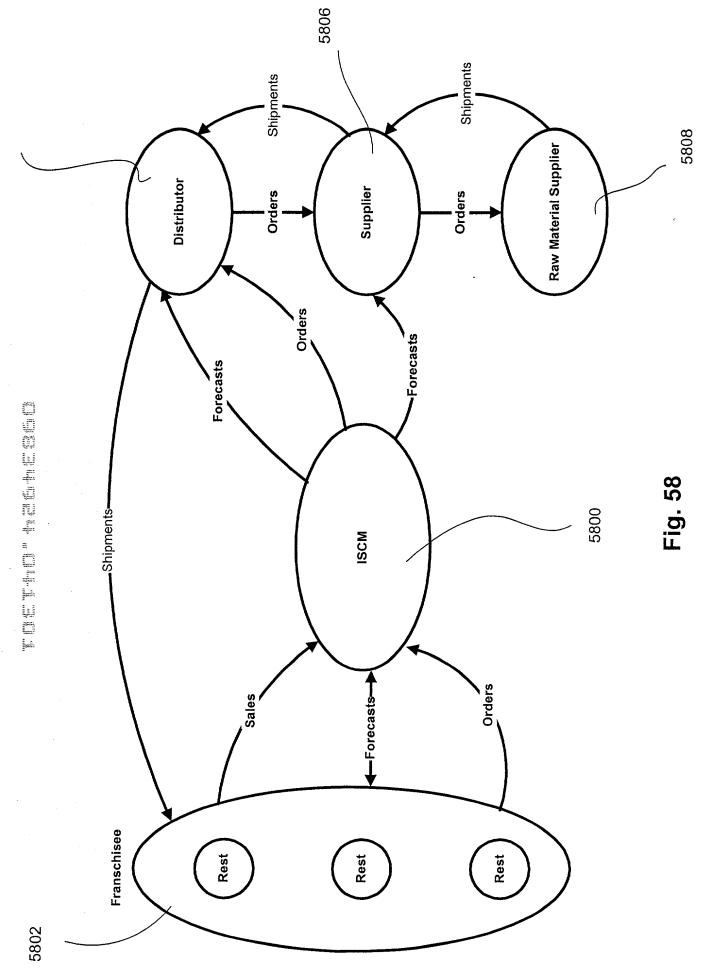


FIG. 57



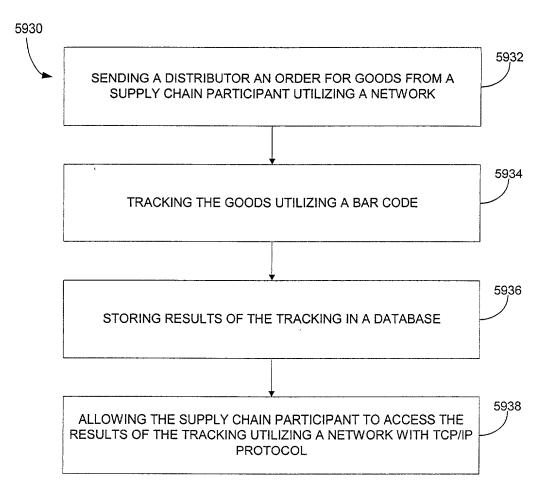


FIG. 59

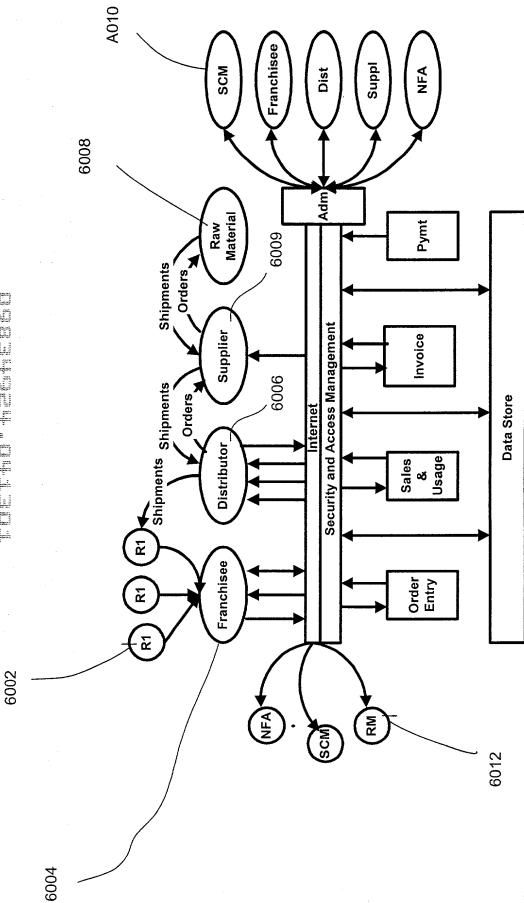
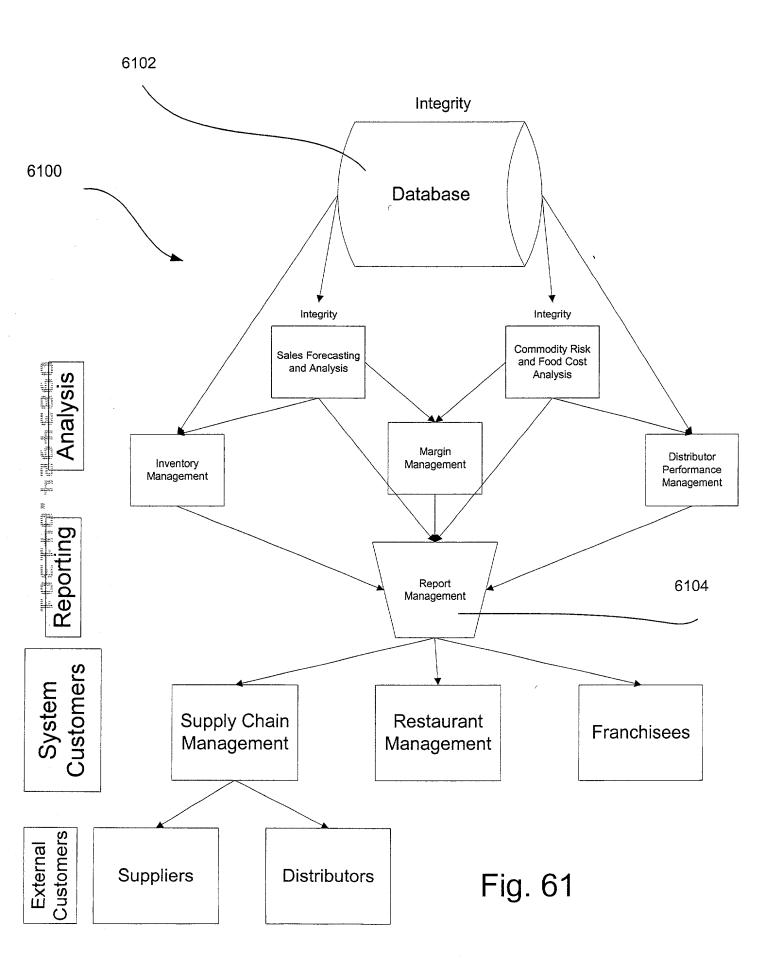


Fig. 60



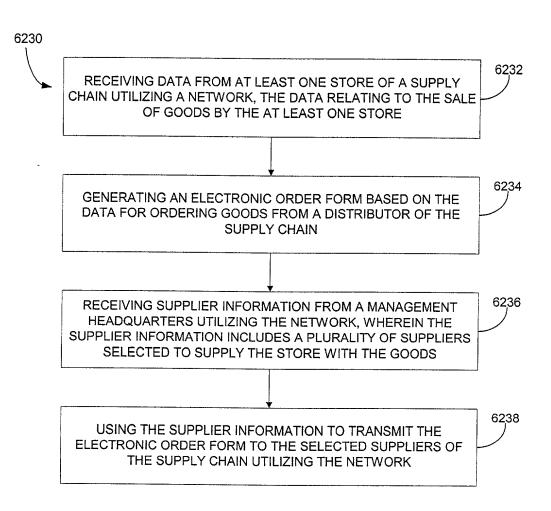
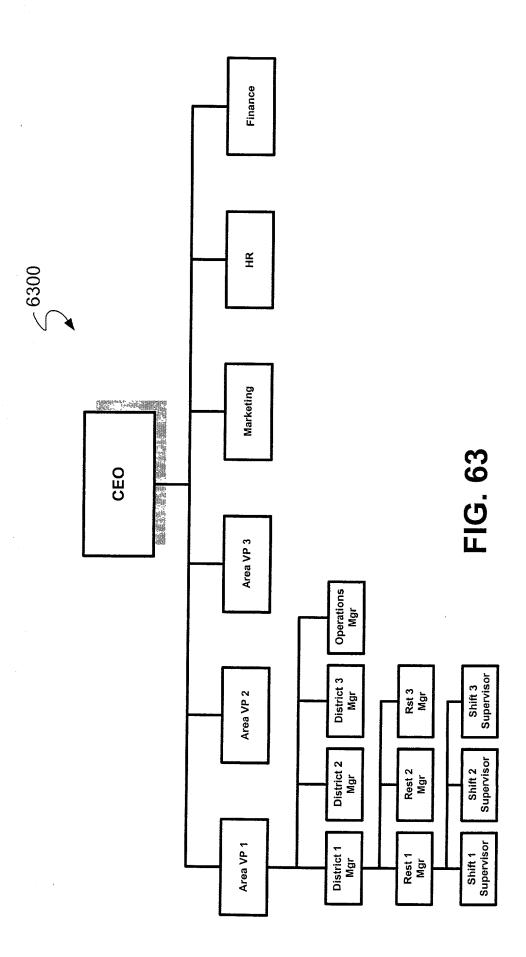


FIG. 62



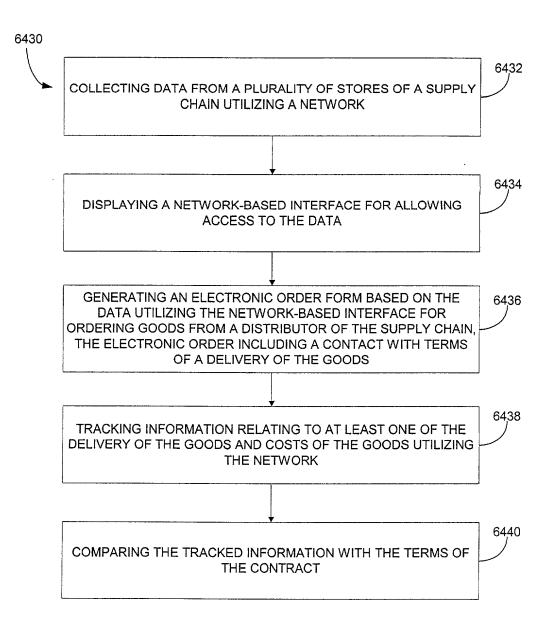


FIG. 64

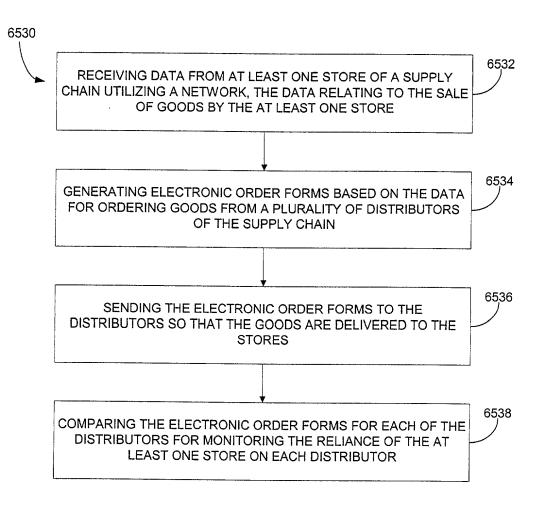


FIG. 65

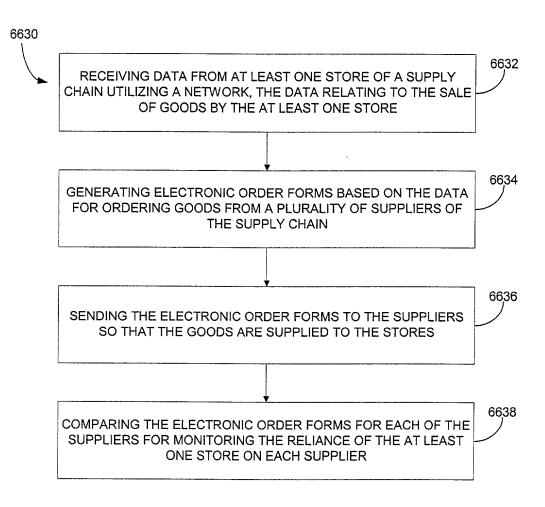


FIG. 66

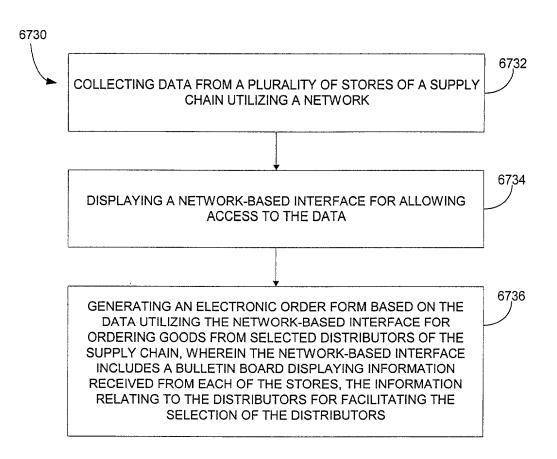


FIG. 67

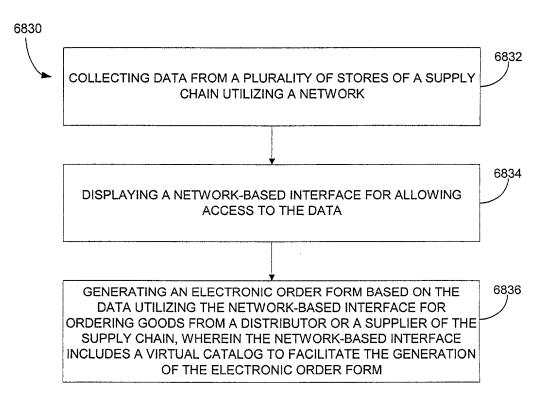


FIG. 68

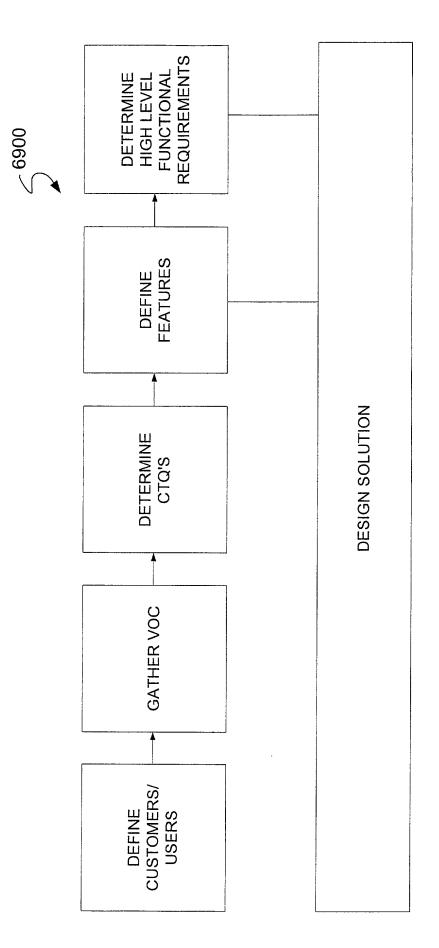


FIG. 69

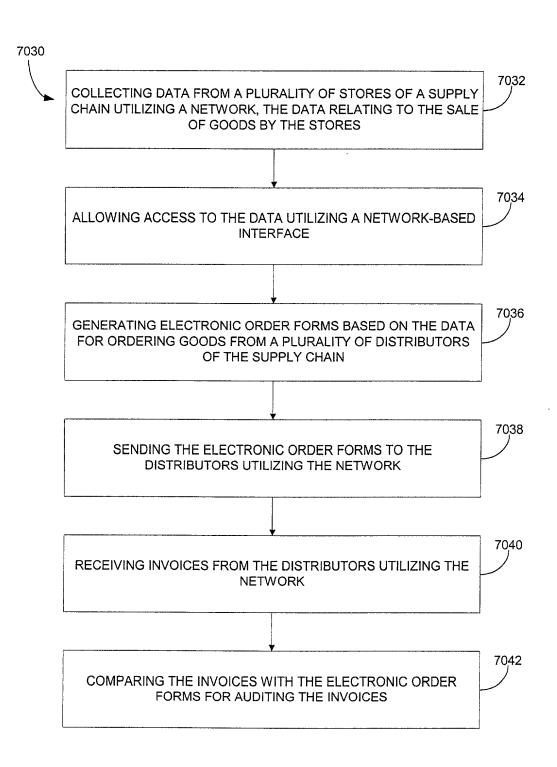


FIG. 70

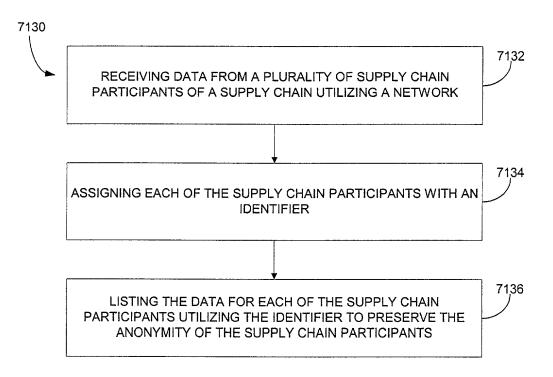


FIG. 71

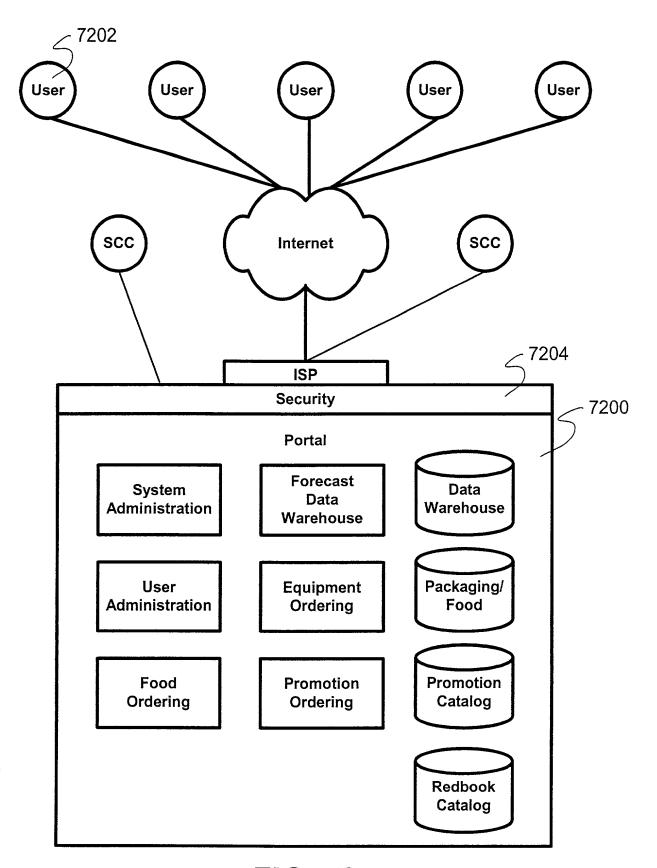


FIG. 72

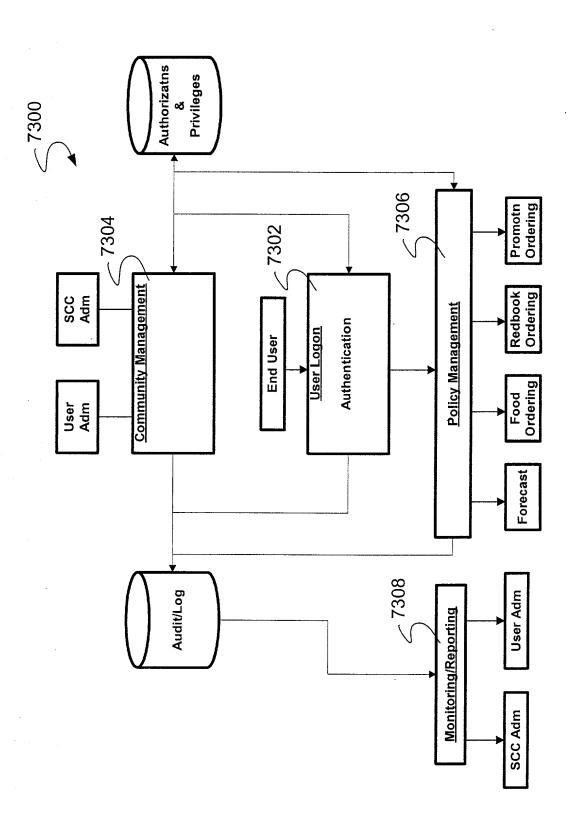


FIG. 73

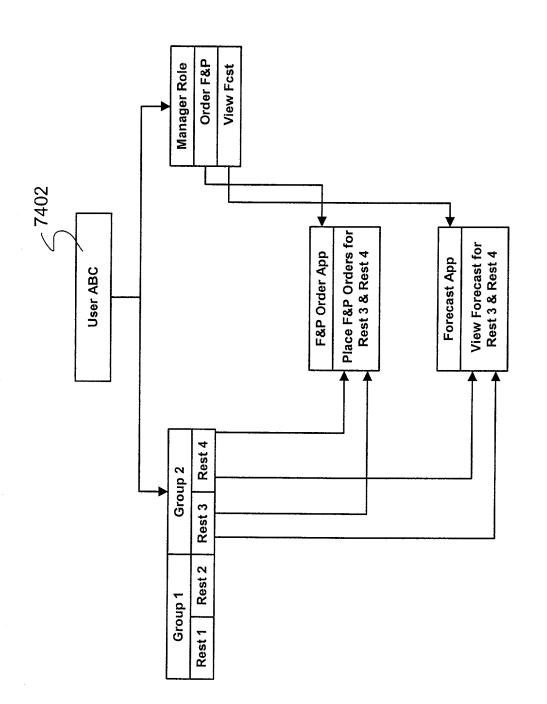


FIG. 74

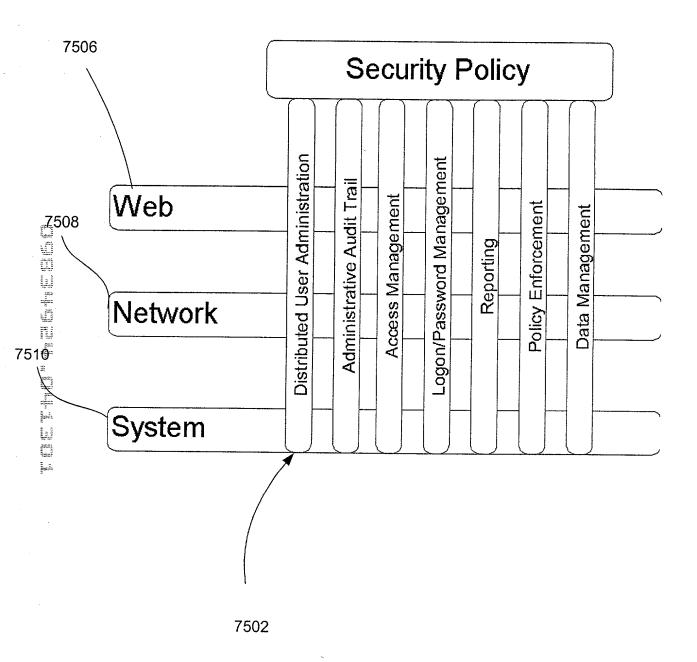


Fig. 75

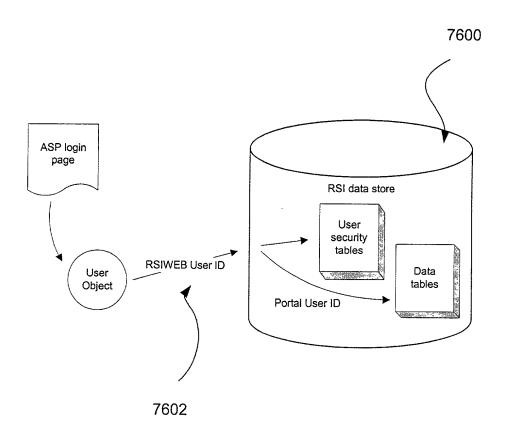


Fig. 76

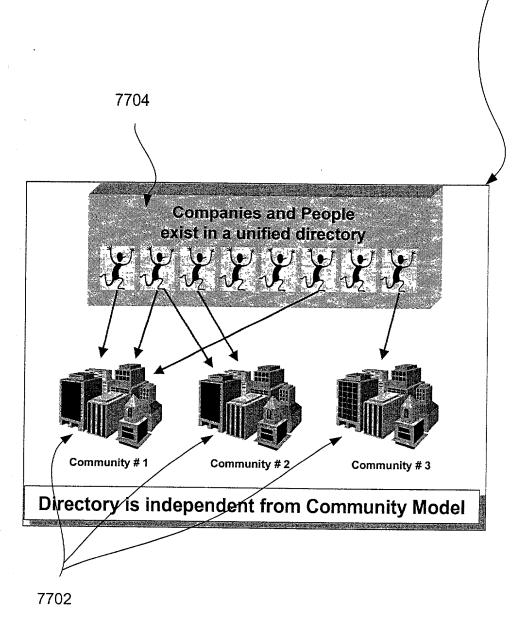


Fig. 77

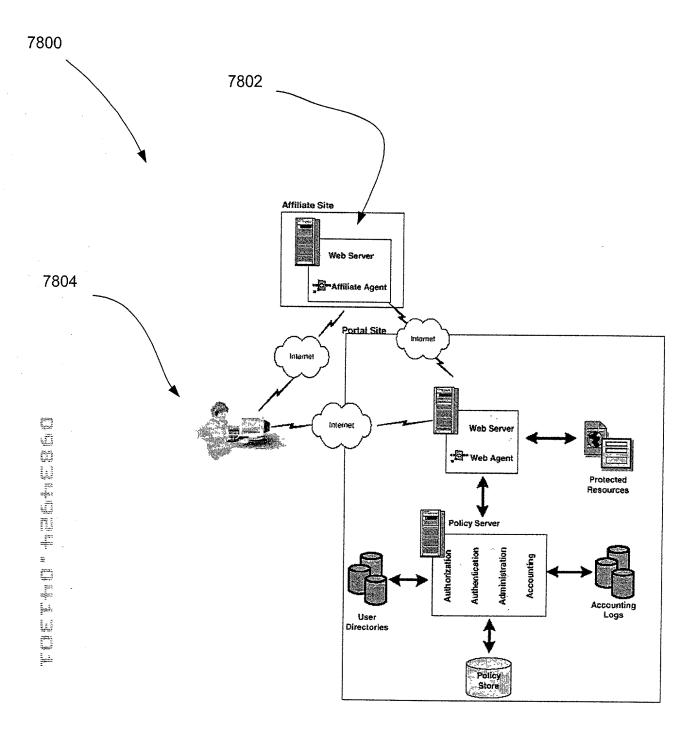


Fig. 78

Deliver-Resource

Fig. 79

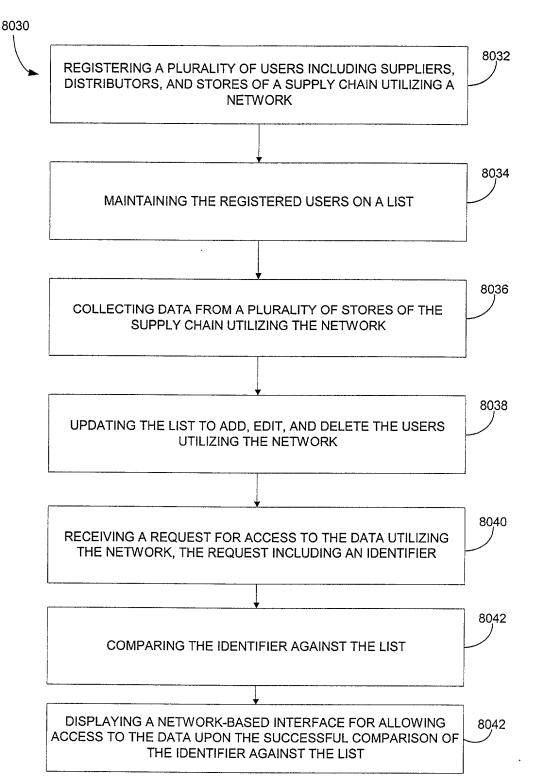


FIG. 80

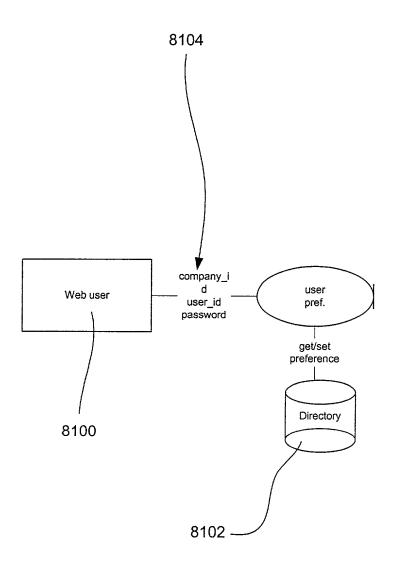


Fig. 81

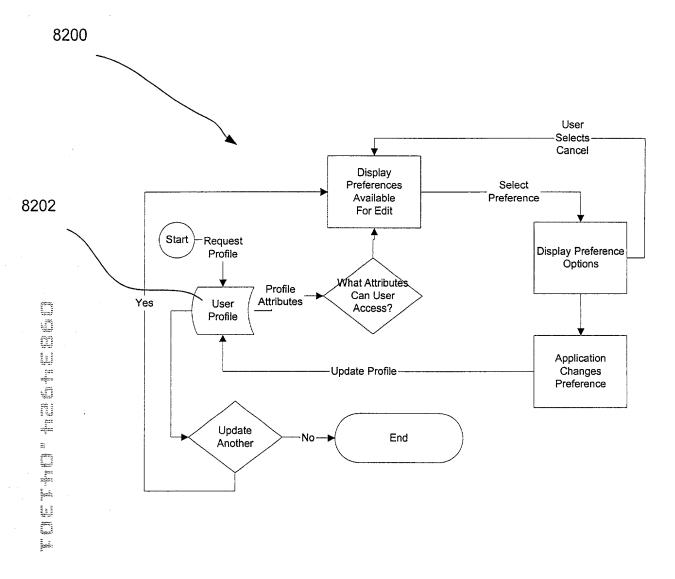


Fig. 82

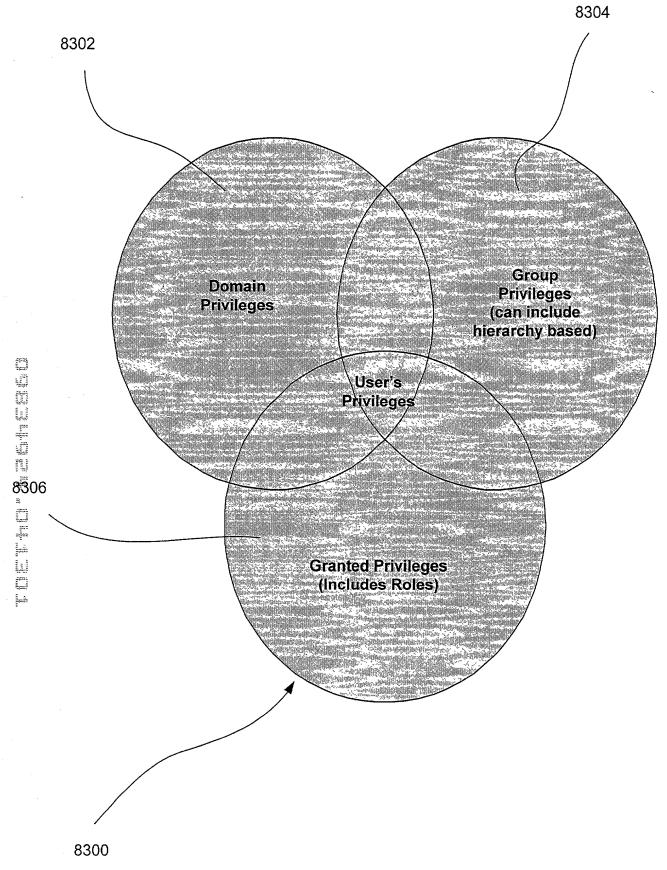


Fig. 83

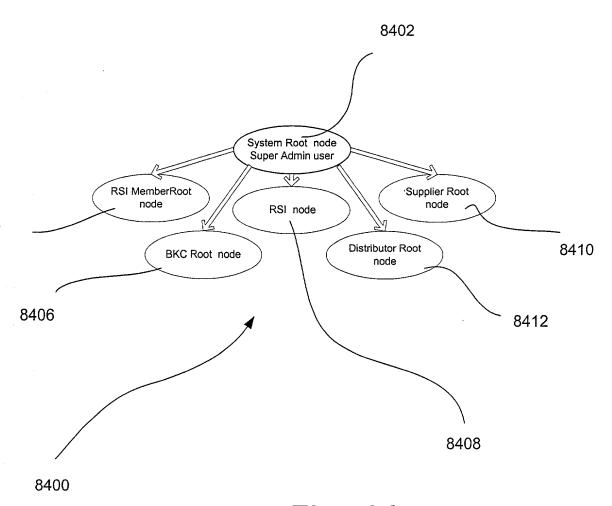


Fig. 84

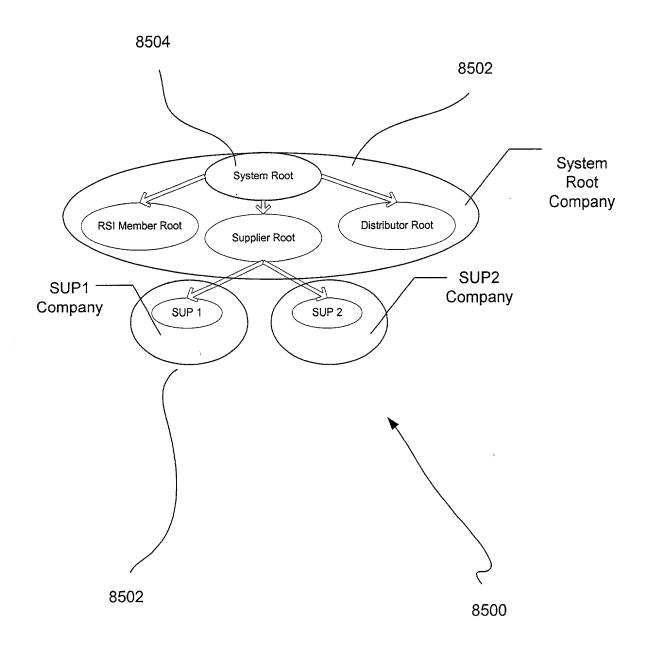


Fig. 85

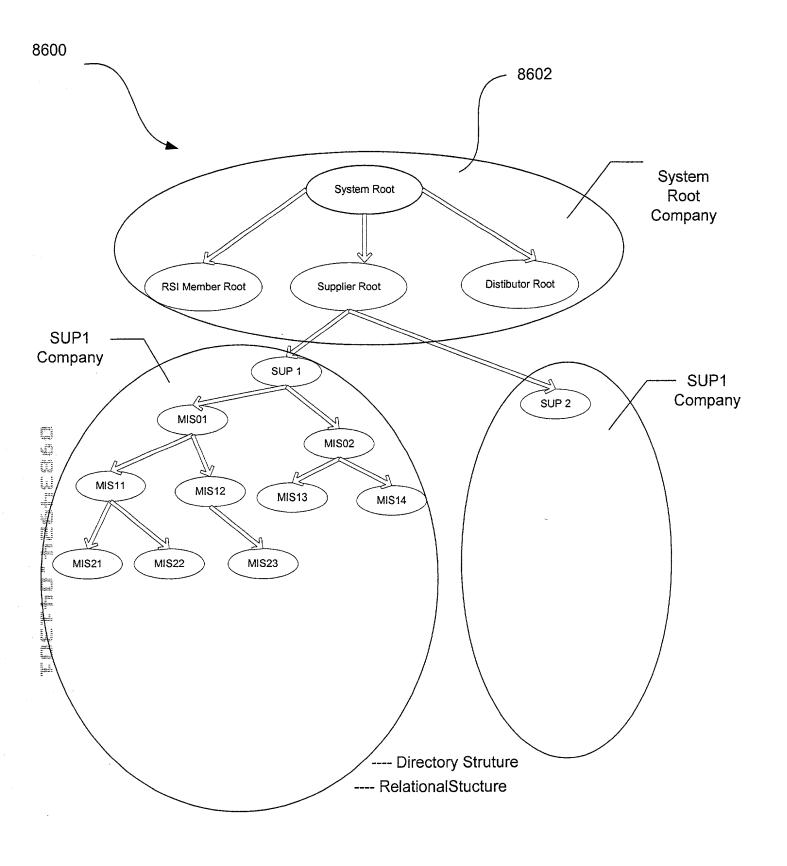


Fig. 86

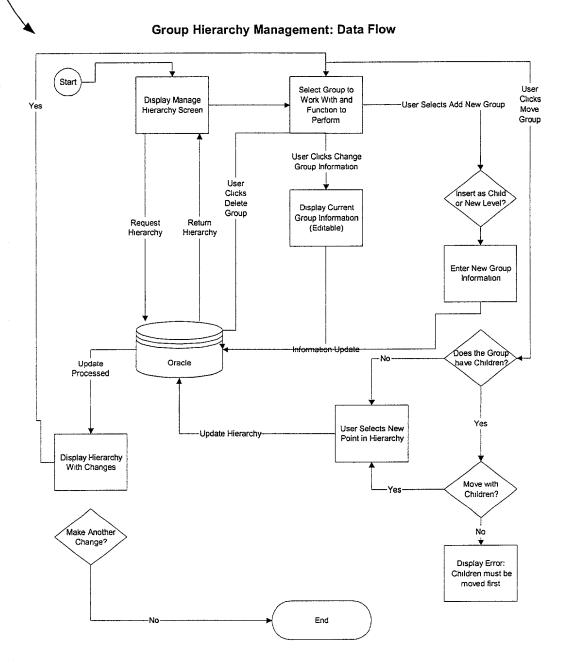


Fig. 87

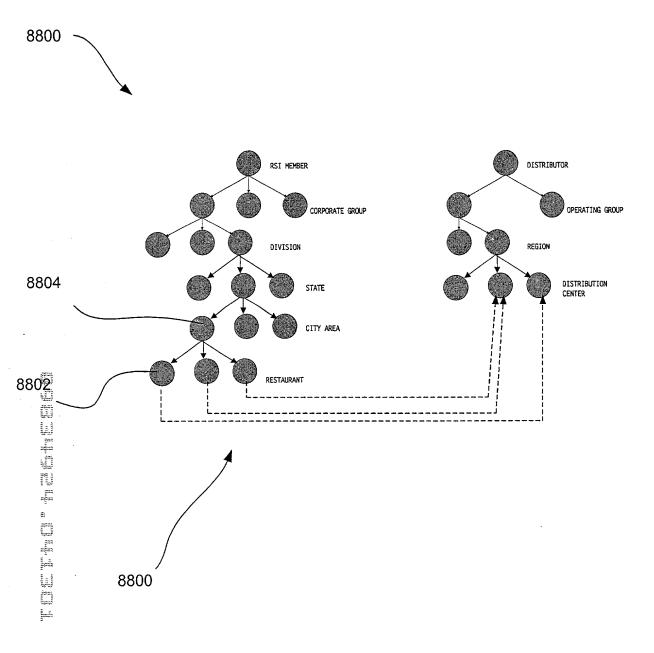


Fig. 88

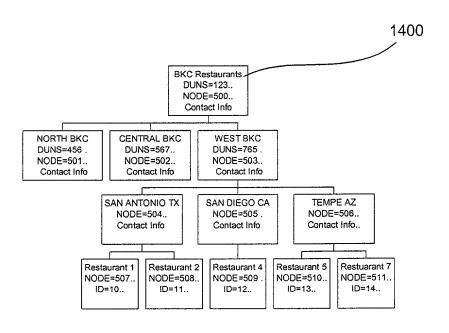


Fig. 89



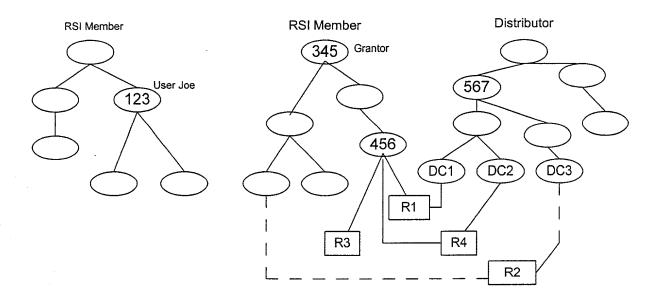


FIG. 90

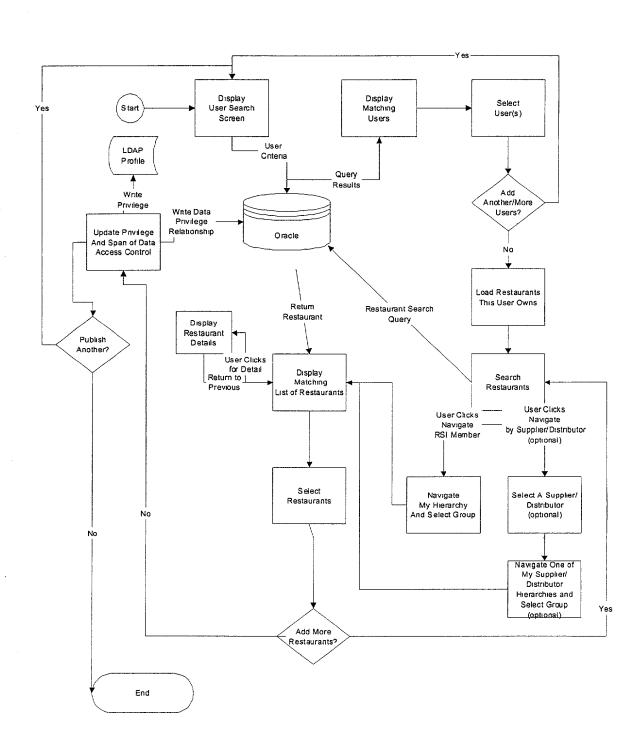


Fig. 91

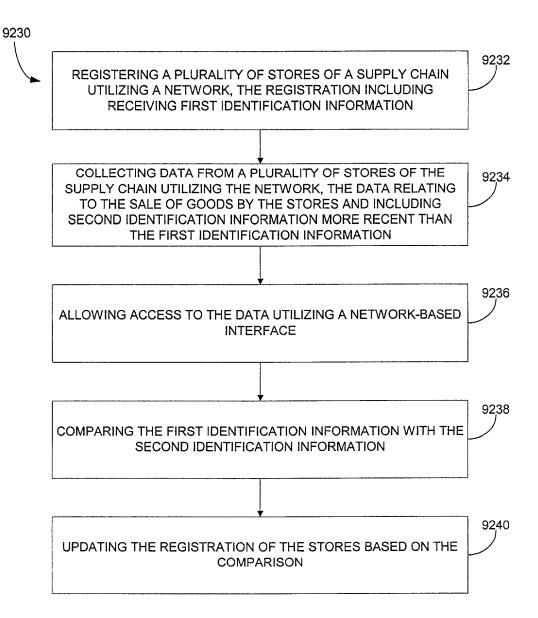


FIG. 92

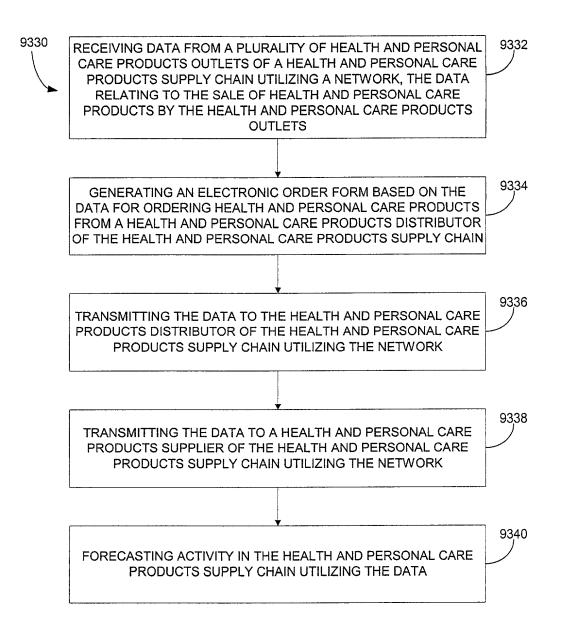


FIG. 93

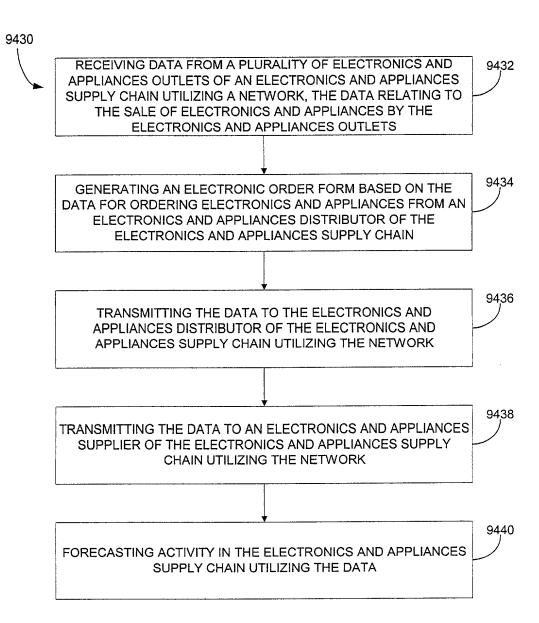


FIG. 94

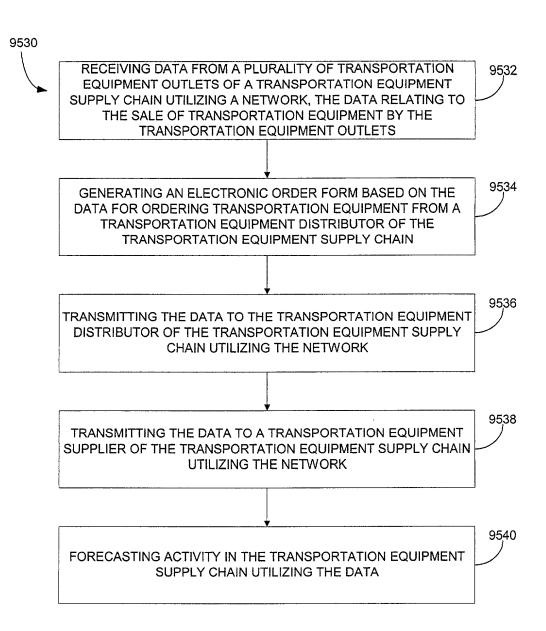
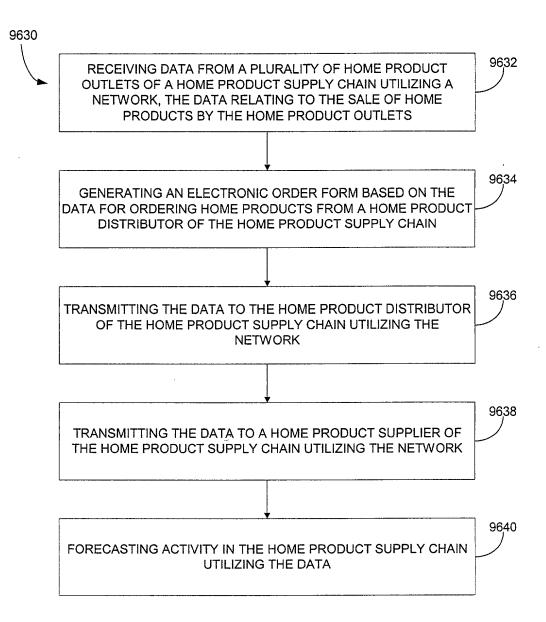


FIG. 95



**FIG. 96** 

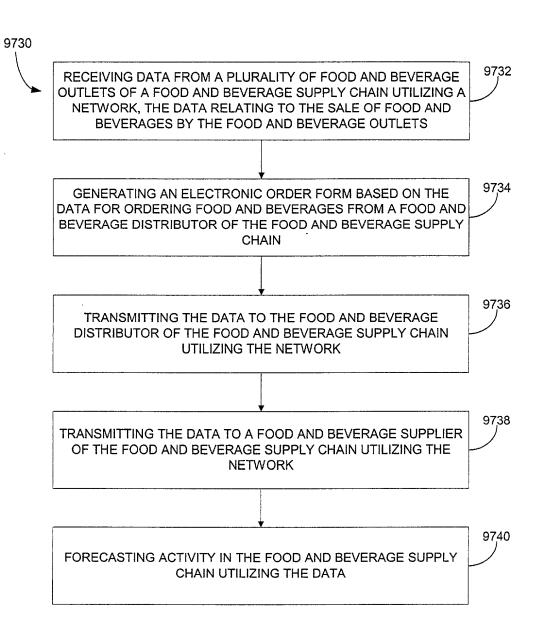


FIG. 97

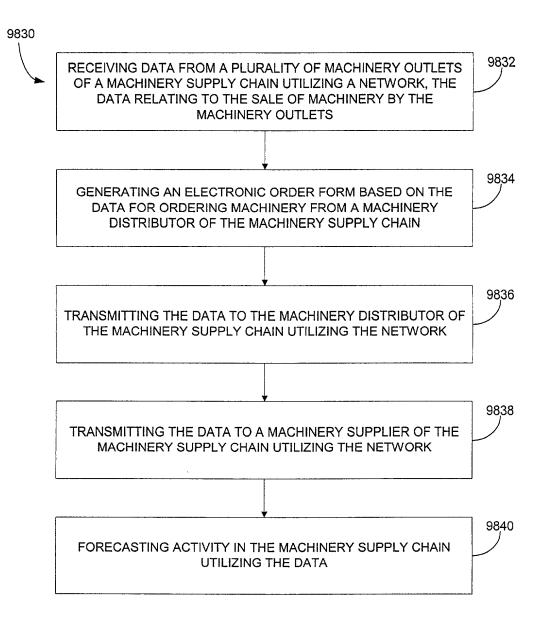


FIG. 98

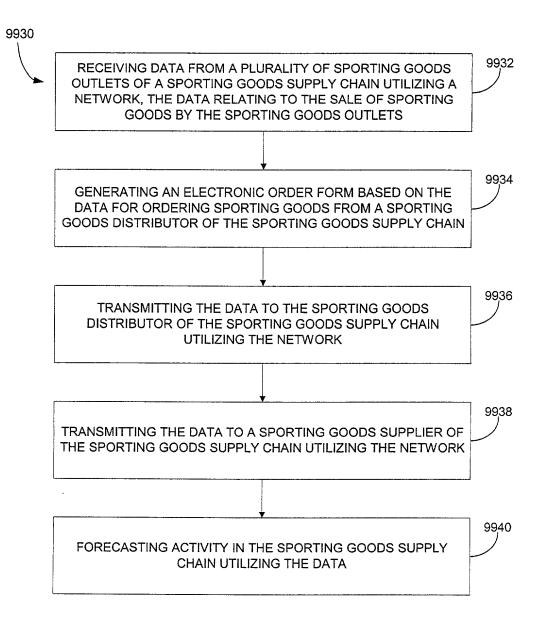


FIG. 99

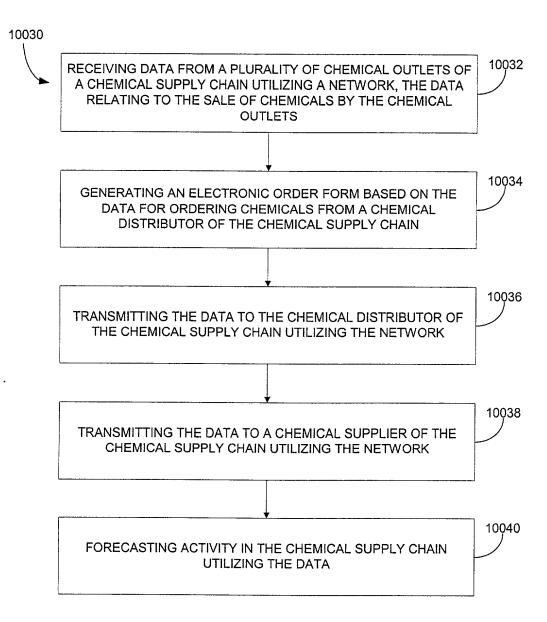


FIG. 100

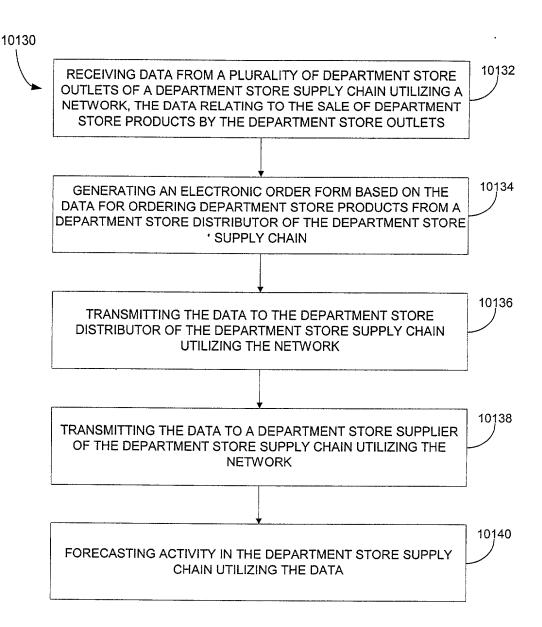


FIG. 101

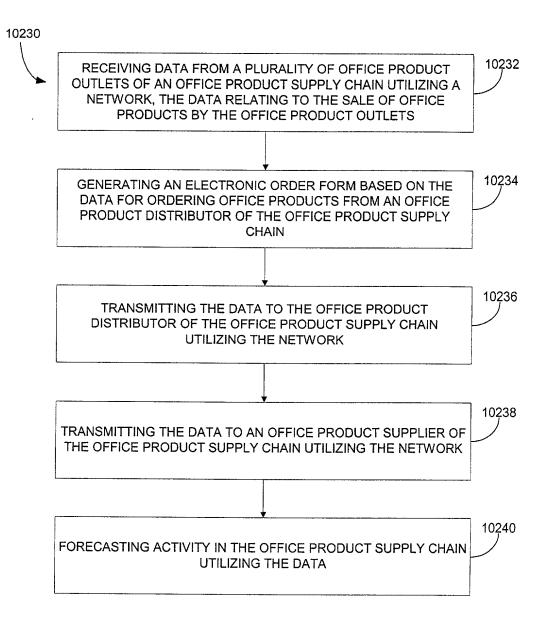


FIG. 102A

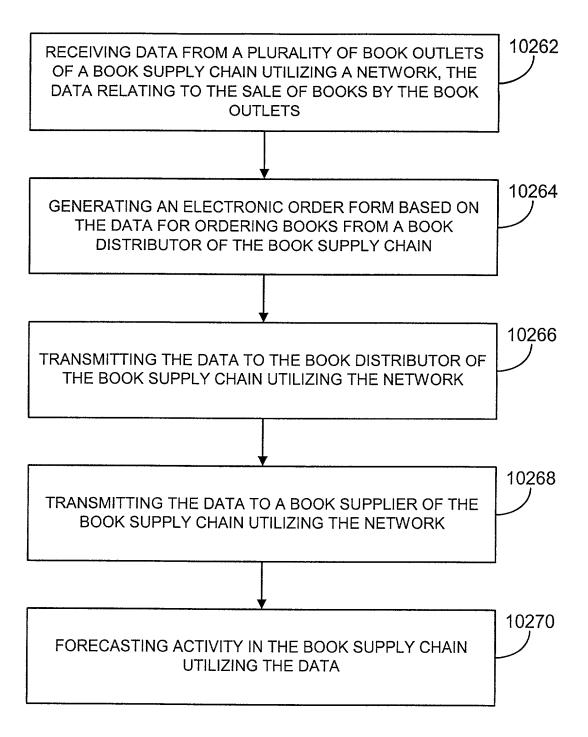


FIG. 102B

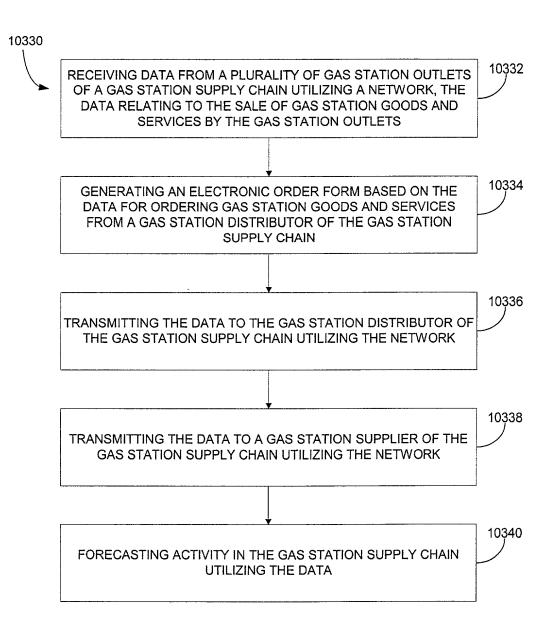


FIG. 103

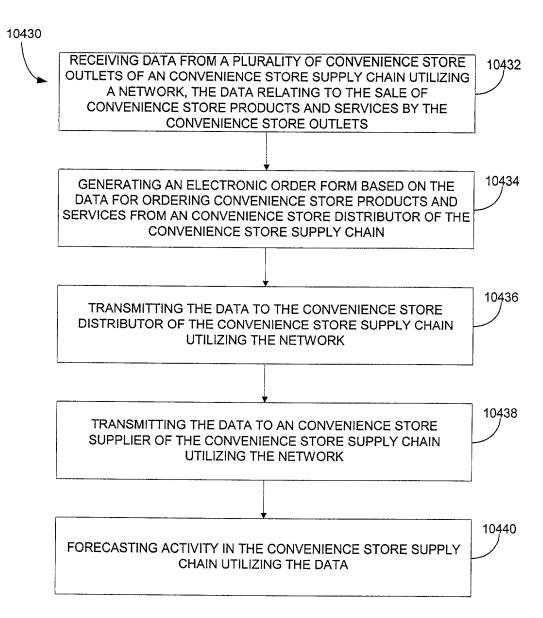


FIG. 104A

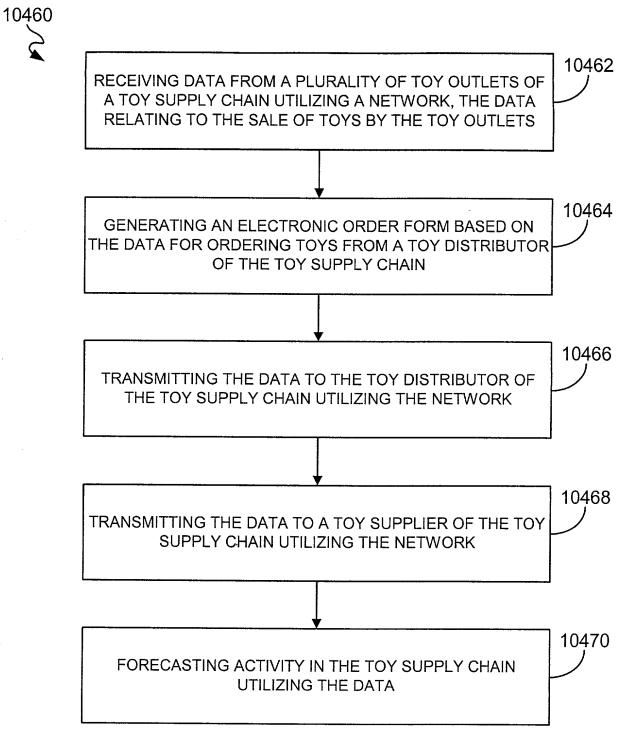


FIG. 104B

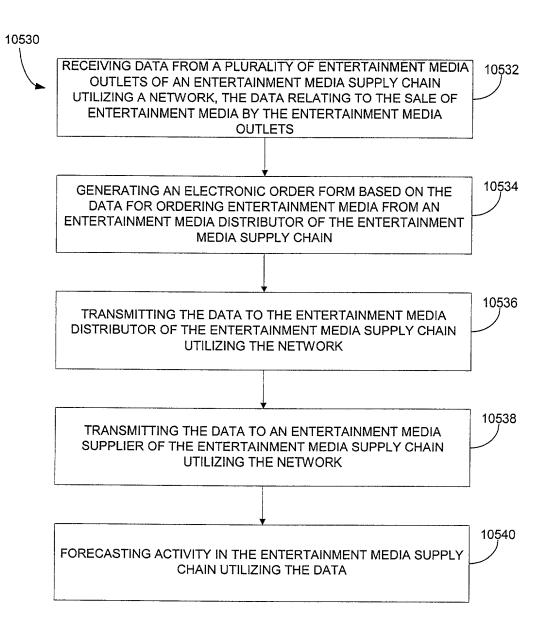


FIG. 105

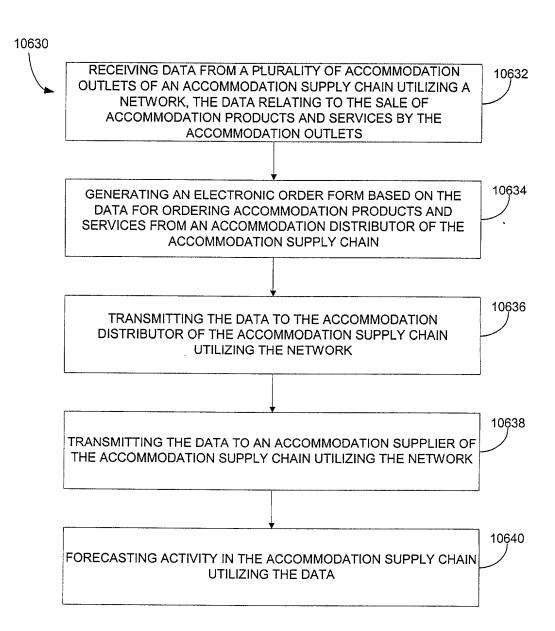


FIG. 106

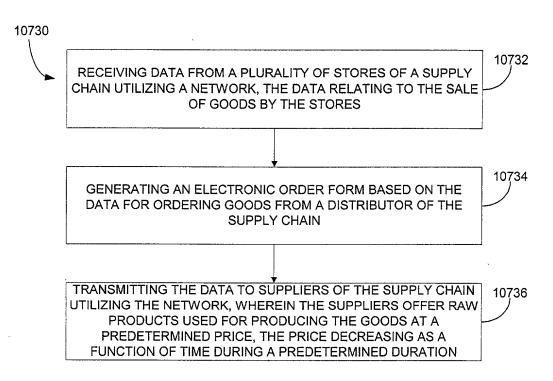


FIG. 107

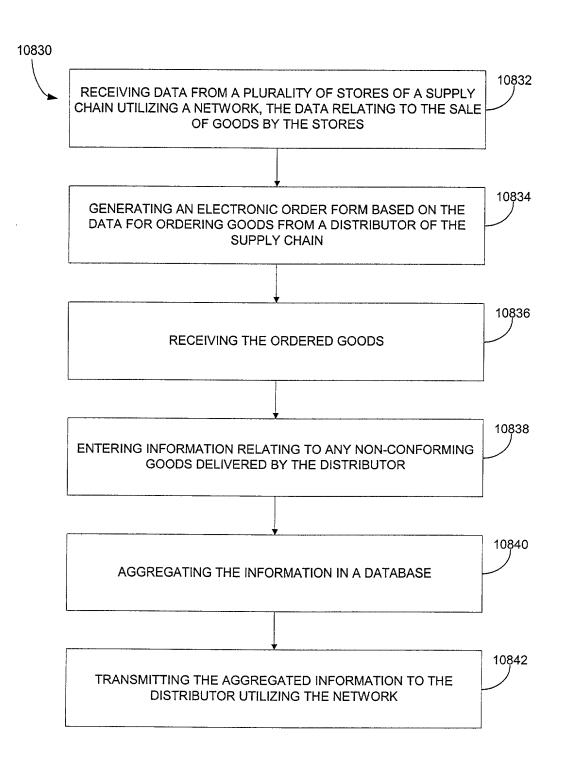


FIG. 108

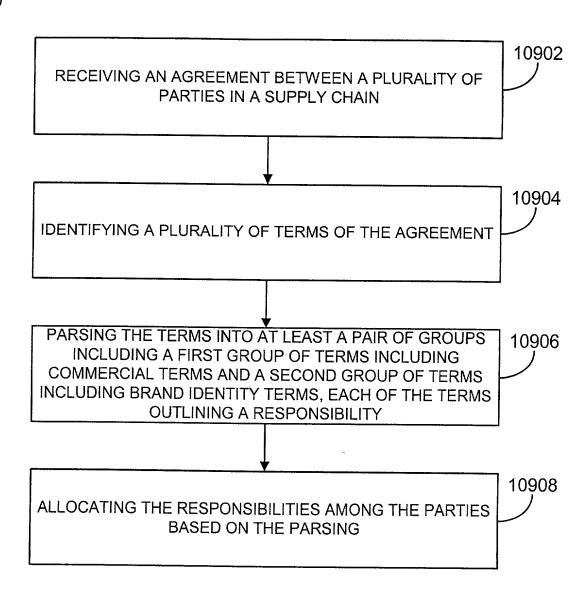


FIG. 109

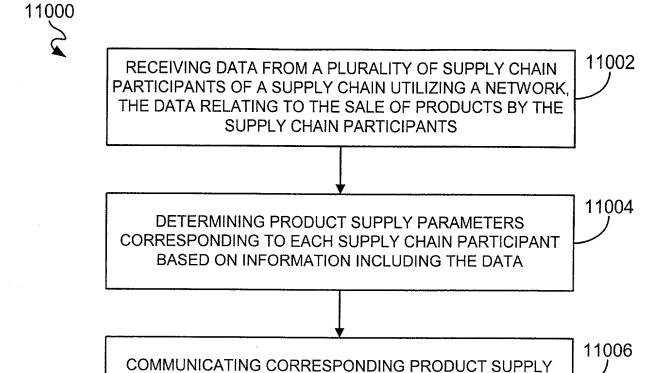


FIG. 110

PARAMETERS TO AT LEAST ONE SUPPLY CHAIN PARTICIPANT

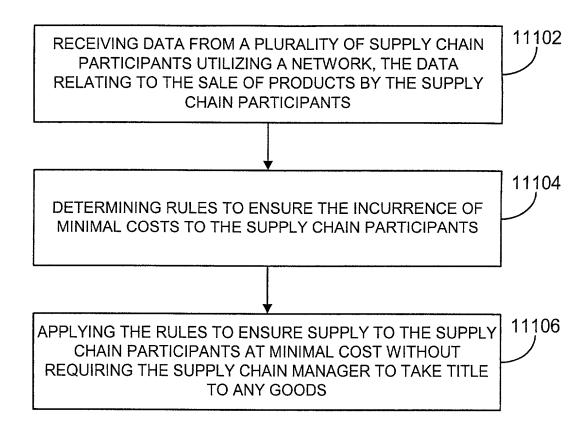


FIG. 111

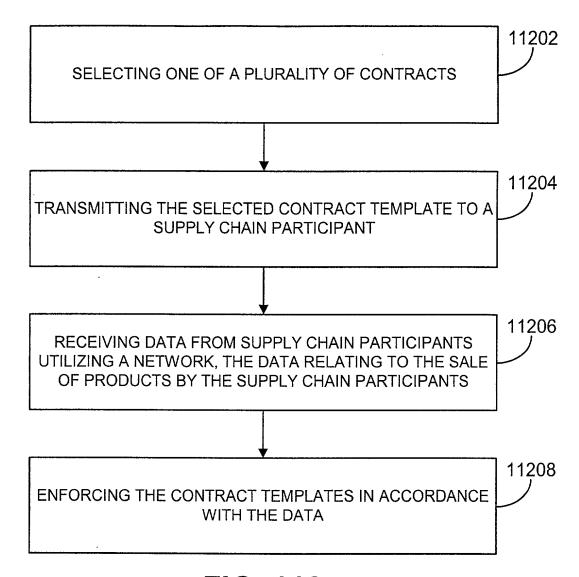


FIG. 112

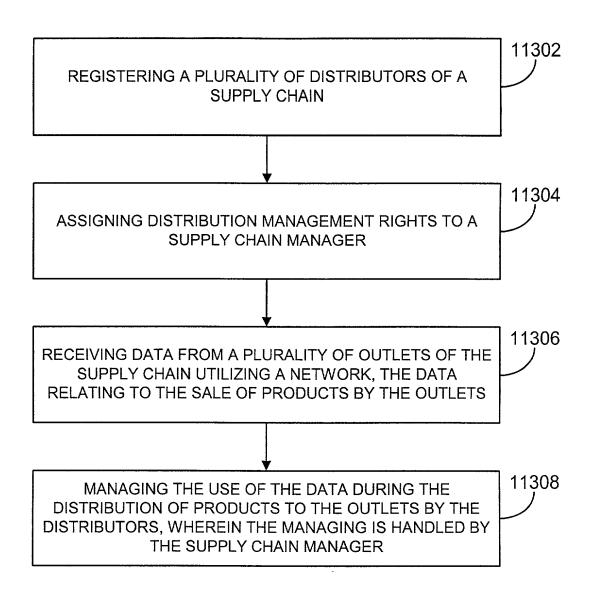


FIG. 113

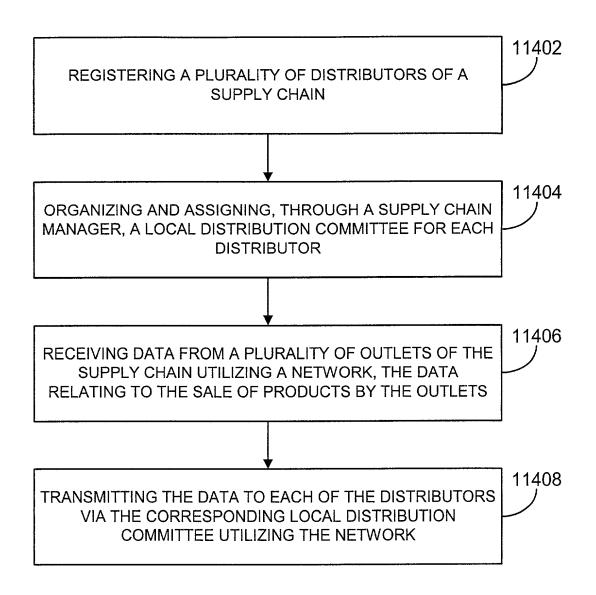


FIG. 114

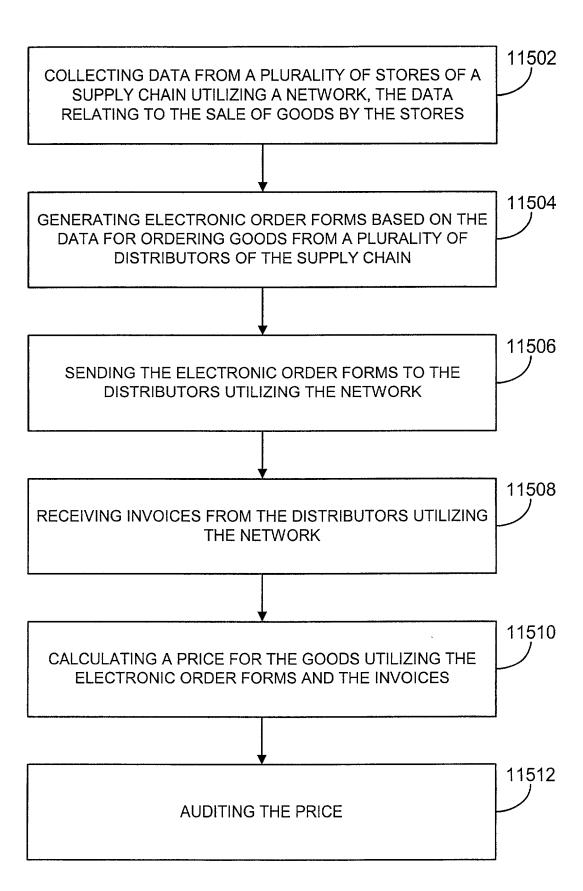


FIG. 115



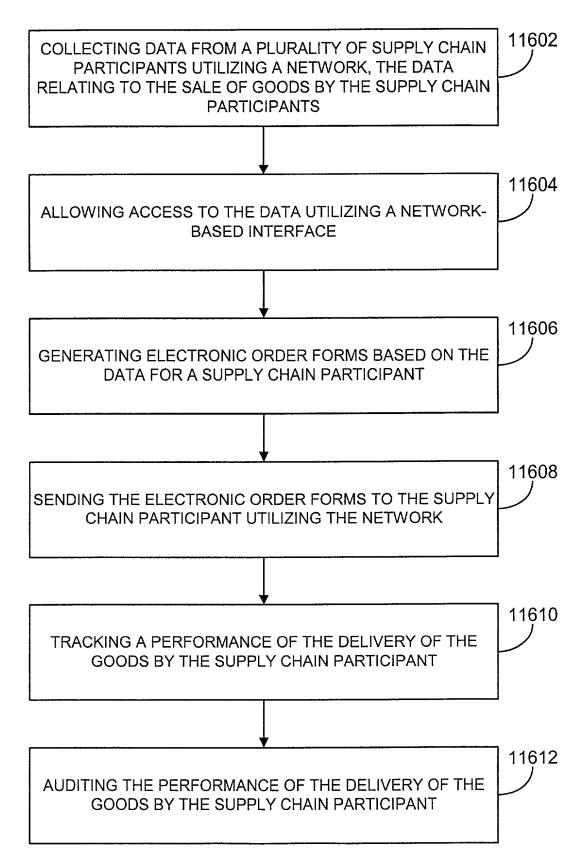


FIG. 116

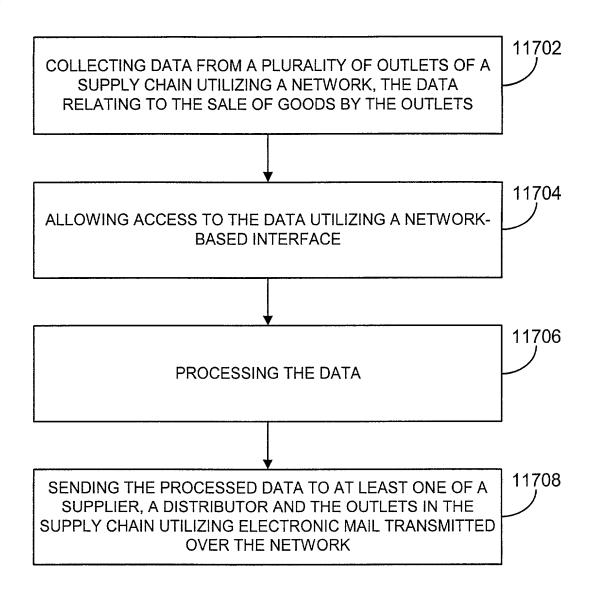


FIG. 117

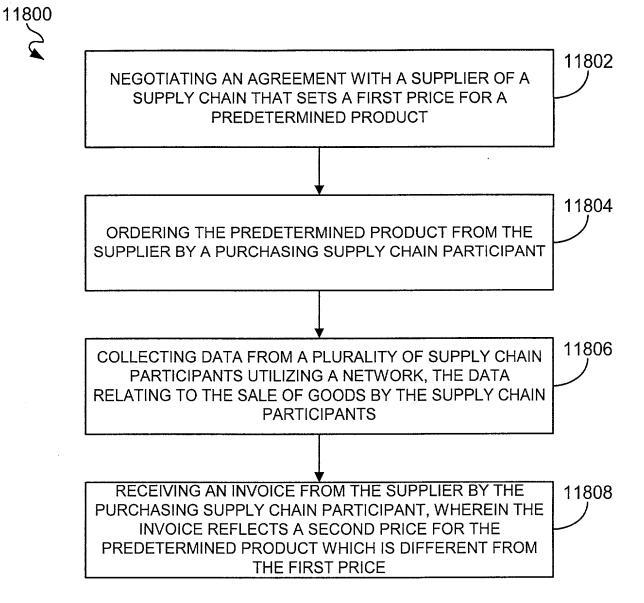


FIG. 118

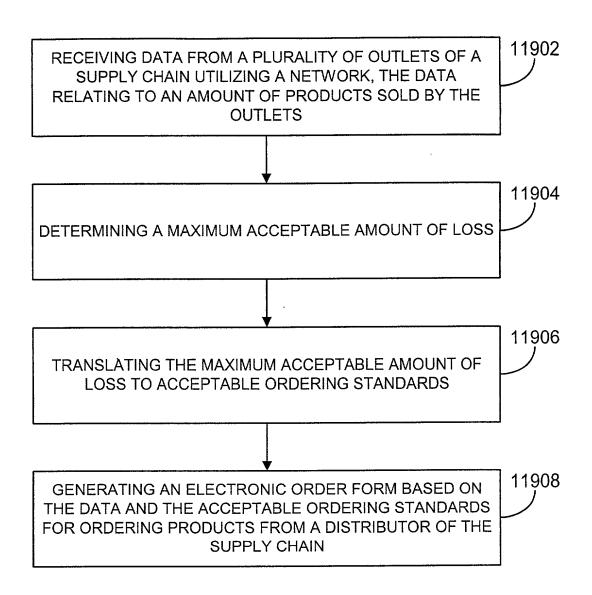


FIG. 119

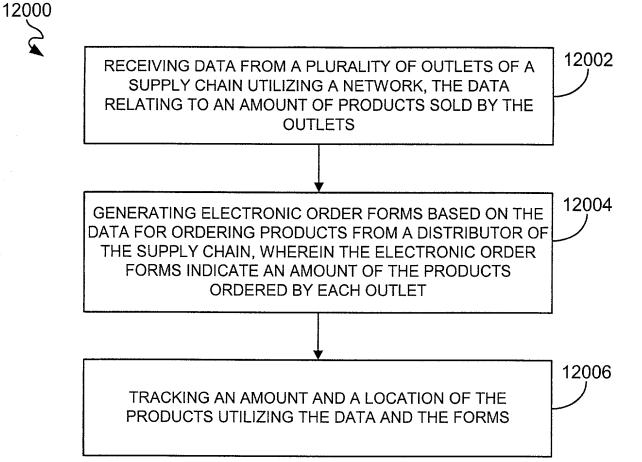


FIG. 120

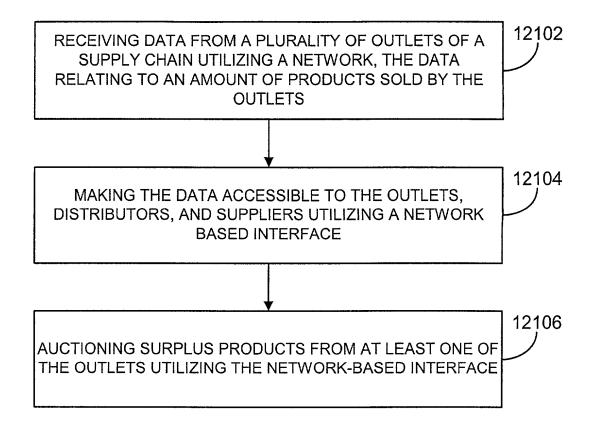


FIG. 121

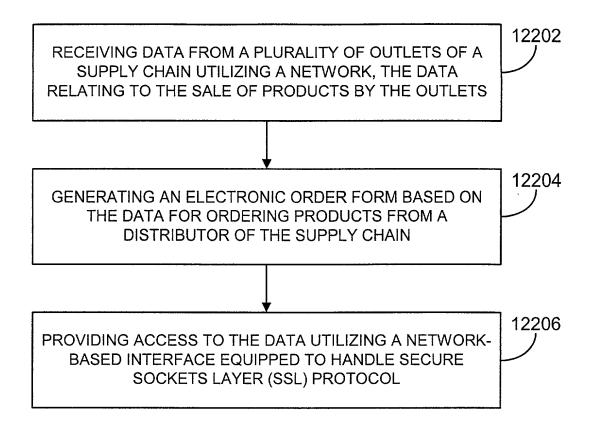


FIG. 122

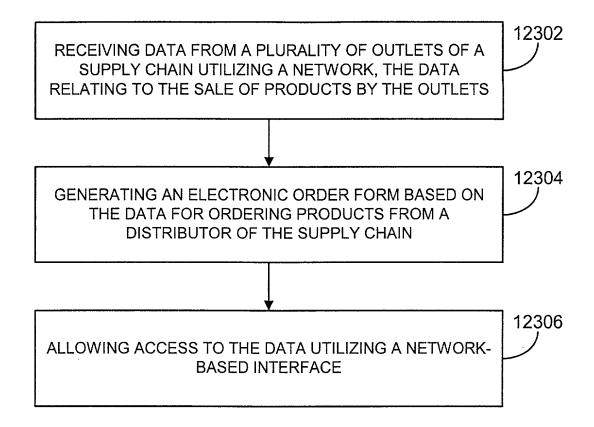


FIG. 123

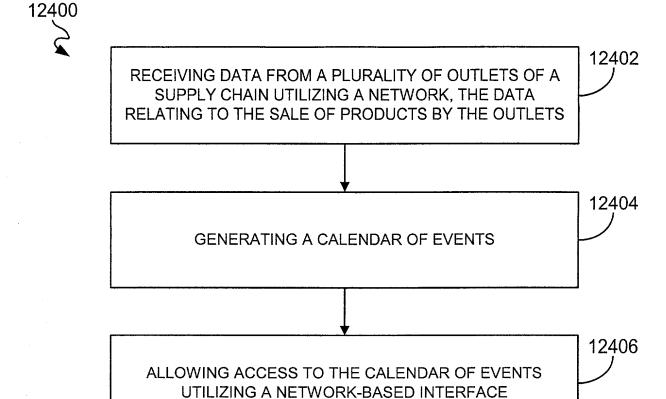


FIG. 124

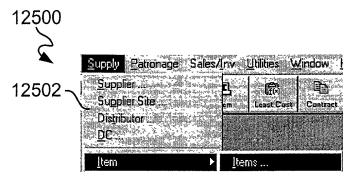


FIG. 125

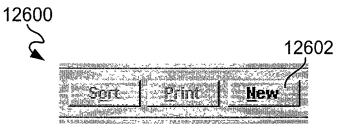


FIG. 126

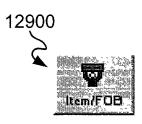
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>	12702
Partie region in Advance de Legar	
<u>ltem Desc:</u>	A STATE OF THE PROPERTY OF THE
item Number:	Status Code: Active
Product Cat Coc	ttem Ränki.

FIG. 127

## Landed Cost by Distribution Center

ltem	Inv FOB	Freight Landed	Landed Routing
Bag - Medium	4.85		5.08 TL
Bag - Large	6.7		6.93 TL
Biscuits - Frozen	12.33		13.48 TL
Brush - Pot, Long Handle	40.2		42.22 TL
Brush - Pot, Short Handle	24		25.39 TL
Carton - Breakfast	16.59		17.69 RDC
Carton - Large Fry	29.91	0.81	30.72 RDC
Carton - Medium Fry	18.92		19.65 TLMIN

FIG. 128



## FIG. 129

Supplier (tem Desc:			item No:		
Current:	ি Yes ⊂ No	Tie Qty:	Ī		_
Item <del>s</del> per Case:	5000	High Qty:	Ţ		
innerpack Contents:	57,000	Cases Per P	allet:		
Item Size:		Stacking All	owed:		
Case Length:		Universal Pr	oduct Code: 🗍		_
Case Width:		Cases Per T	ruckload: 1	350	_
Case Depth:		Net Weight:	þ	9.00	
Case Dimension U/M:	INCHE(S)	Gross Weigh	nt: [3	9.00	
Item Cube:	D.95 CUBIC FEET	Weight U/M:	<b>₽</b>	OUND(S)	
ttem Shelf Life:		÷ BarCode:	T		
White Boxes Are Copi	ed Across Supplie	rs / Grey Boxes Are (	Only Copied Wi	thin Same Sup	plier

FIG. 130



FIG. 131

Same Serial and Market State Commence of the C	CATALITY STATE AND A THOROUGH OF THE AND A SECURITY STATES OF THE	To a STREET TO STREET AND ASSESSED AS A STREET AS A ST	Accessor to the second	Bullion and South Billion Science of Branch Street
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Name: AME	RISERVE-FARMINGDA	\I⊑ k!∨	Railroad N	ATTRICKS
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Status: Acti	VP LIKERIOORAA	Selfore that the first of the appropriate for the self-	Rail Siding	- CANON 14 April 1994
			Bon Signiff	<b>75.</b>

FIG. 132

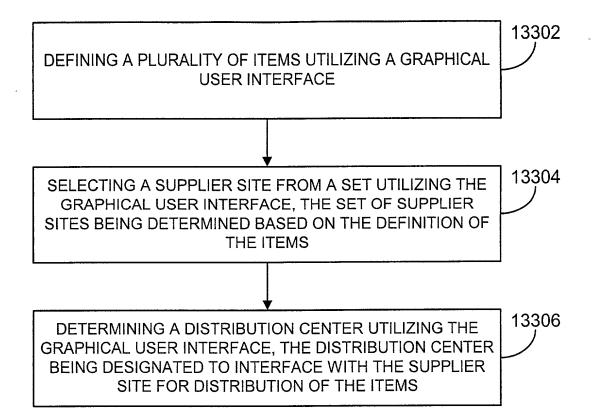


FIG. 133

general and a second a second and a second and a second and a second and a second a
Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final:
INCLINIMICAPEDACON DOUBLE CHEESEBUKGEK DELDXE - BEGIN: 1 - 7 / 1930 - ENGIN - 37 / 30 - FIBBLY
Override Rules: C Yes • No Apply By : Cell 🔻
I CACITIO MICE , ICS , NO WINIANA (CC)

FIG. 134

13500

DC .	Supp	lier FOB Point
AMERISERVE-DENVER, CO	TYSON FOOD:	S - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOOD	S - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, N	TYSON FOOD:	S - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight Landed	-
34.3200	34.3900	0.8400 35.2300	-
34.3200	34.3900	0.2900 34.6800	

FIG. 136

13700

Cont	Т	LB		Trk	Routing
	96	83,	600	2.0	TL
	96	215,	040	5.1	TL

FIG. 137

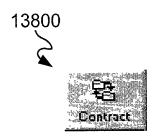


FIG. 138



Min Ordr	UM	Slip	Deliu.
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

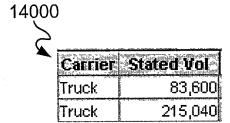


FIG. 140

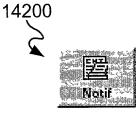


FIG. 142

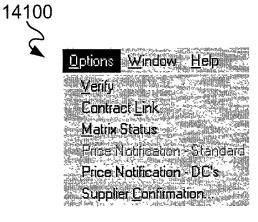


FIG. 141

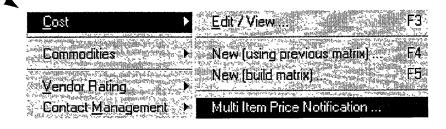


FIG. 143

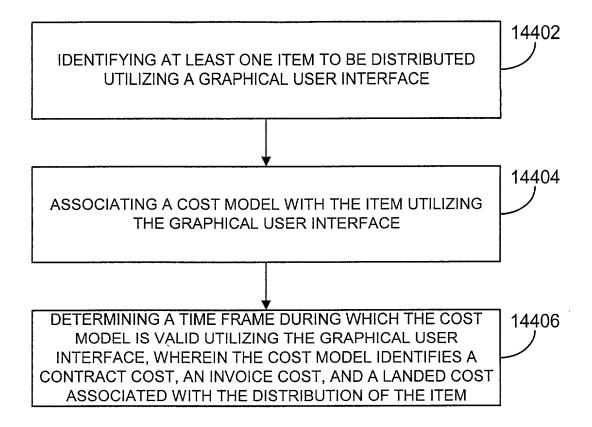


FIG. 144

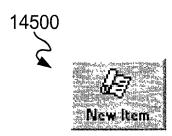


FIG. 145

Contract ID: 573 = TYSON FOODS
Initial Buyer Name: Units Hersh Current Buyer Name: Onis Stanton

FIG. 146

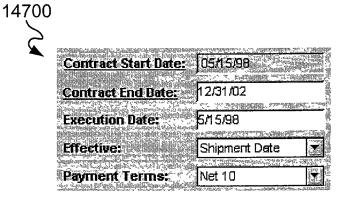


FIG. 147

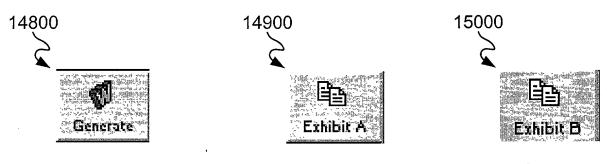


FIG. 148

FIG. 149

FIG. 150



Select the End Dates to Use on	the Exhibit
Description	Cost Matrix Contract No End End Date Date
DEEF - 77% and the second seco	C 9/1/98
BEER-WHOPPER 4.0 OZ	C 811/98
DEEF-WHOPPER JR. 28 OZ	C 8/1/98 • 2/24/08 · C No Date

FIG. 151

15200 Options

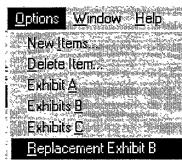


FIG. 152

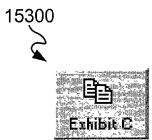


FIG. 153

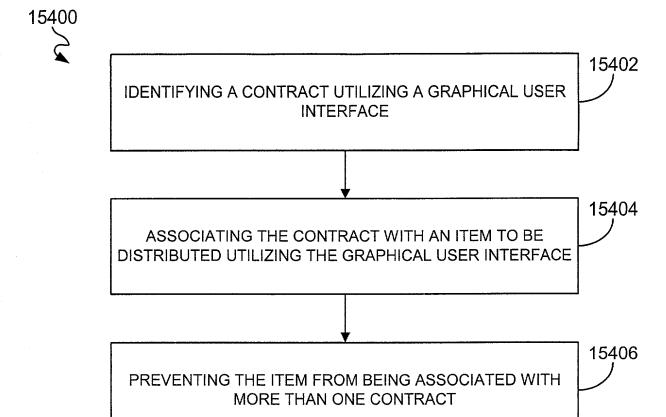


FIG. 154

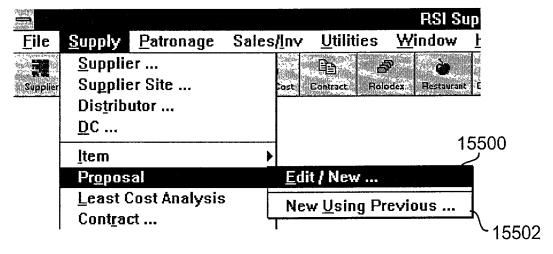


FIG. 155

Proposal - Foam Hot Cups & Poly	styrene Lids 😽 👺
Main Info Items Suppliers DCs FOB Price DC/Rest.	Usage Templates View Bid
Proposal Information	And the second s
Proposal ID: 1021	Proposal Due Date: 06/12/97
Proposal Name: Foem Hot Cups & Polystyrene Lids	Contract Begin Date: 07/01/97
Buyer Name: Dennis Clabby	Contract End Date: 06/30/98
Actions:	
# Date; Action Description:	
1 05/28/97 Sent this bid to Dart and also sent a request for in	nformation to WinCup.

FIG. 156

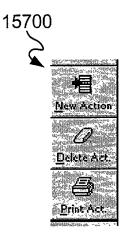


FIG. 157

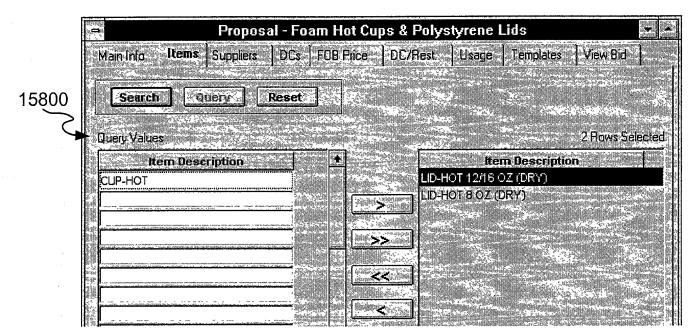


FIG. 158

Proposal	- Foam Hot C	ups & Polys	styrene Lids	9
Main Info   Items   Suppliers   [	DCs F08 Price	DC/Rest.	Usage Templates	Recreate Bid
Search Query Re	set			
6 Rows Found			AND STATE OF THE S	5 Hows Select
Item Description CUP-HOT 12 OZ (PAPER) CUP-HOT 16 OZ (PAPER) CUP-HOT 8 OZ (PAPER) 1	DRY DRY 5904	CUP- CUP-	Item Description HOT 12 OZ (DRY) HOT 16 OZ (500 CT) (DR HOT 8 OZ (DRY) HOT 12/16 OZ (DRY) HOT 8 OZ (DRY)	
			5906	

FIG. 159

la la la conniciale	
Main Info: Items Suppliers DCs FOB Price DC	Hest Usage   Templates   Hecreate Bio
Select The Appropriate FOB Price Component Worksheet For	Each item
Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(Nane Selected)
	l' l
	Generic FOB Pricing
	Mayonaise Components
	Mayorase components .
	£397

FIG. 160

lt c	m	C	rowth %	Gross	Wgt.	tem Cube	Contract Perio	od
CHICKEN-BIK BROILER			5.00%	************	22	1.26	09/01/97 to 12/3	1/97
CHICKEN-PATTY			7.00%	3	7.00	1.09		
CHICKEN-TENDERS	a probability	Γ	0.00%	2	5.00	1.06		
Distribution	Previous	of announced to water to	durant contract and the bostomer	10 Test 7 Test 3 Te	Avg. #	66 66 W.B. 683 23 COUNTY ST	a bear only a second to the second	
Center	Case Usage	Rest.	Count Fa	ictor	RM	Growth	Unit Usage	
POST-ALBUQUERQ	576		90 9	9.34%	6.0	3 5.00%	755	
POST-DENVER	833		39 9	9.05%	6.6	38 5.00%	1,083	
POST-SALT LAKE	116		2 8	0.00%	5.4	6 5.00%	37	

FIG. 161

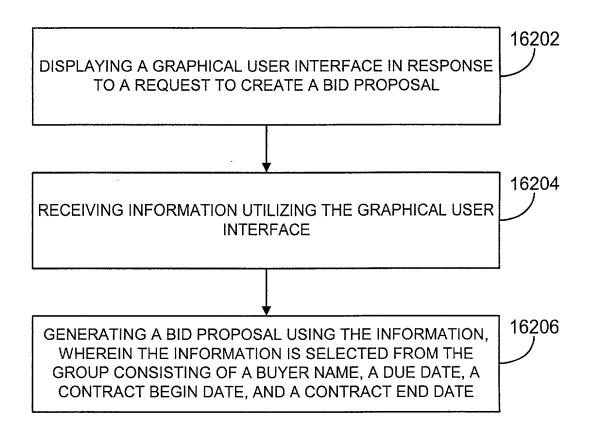


FIG. 162



FIG. 163

	Supply	MS	Editable
Report Name		Word	Y/N
Bid Proposal Cover Letter	1000		<u> </u>
General Terms and Conditions		1.5	N N
Usage Estimates	2		
Supplier Facility Worksheets			N
Item Information Worksheets			N
Sample Supply Agreement			N
BK Specification Request			N
FOB Price Component			Ť
Truckload Freight Worksheet	7		N
LTL Freight Worksheet	7		N

FIG. 164

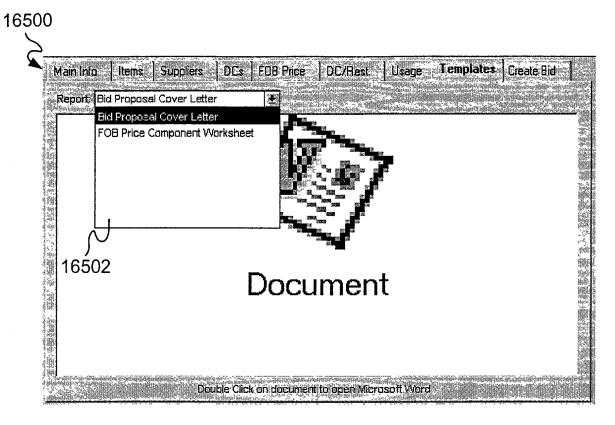


FIG. 165

16600	$\Rightarrow$	Micro	soft W	ord - Do	cument	in Bid Pro	posal Co	ver Lette	er
	1	<u>F</u> ile	<u>E</u> dit	⊻iew	<u>I</u> nsert	F <u>o</u> rmat	Tools	T <u>a</u> ble	W
		Nev	<i>t</i>				Ctrl	I+N	1±
	-	<u>О</u> ре	n				Ctrl	l+0 📙	
	In	<u>C</u> los	se and	Return	to Bid F	roposal C	over Lett	er 🖳	<b>名</b> 生
	П	Upd	at <u>e</u>				Ctr	l+S c	ear
		Sav	e Cop	y <u>A</u> s				(0) 30 YOUR	to openion and

FIG. 166

		Bid Proposal Sent	Г
Eld Proposa	i VVIII include	Checked Documents	
General		Cost	
Bid Proposal Cover Letter:	ĮΧ	FOB Price Component Worksheet	X
General Terms & Conditions	X	Truckload Freight Worksheet	X
Usage Estimates	ΙX	LTL Freight Worksheet	X
Supplier Facility Worksheet	X	Blank Sheets	
Item Information Worksheet	X	Supplier Facility Worksheet	X
Sample Supply Agreement	X	tem Information Worksheet	ĮΧ
BK Specification Request	X	FOB Price Component Worksheet	X
		Truckload Freight Worksheet	X

FIG. 167

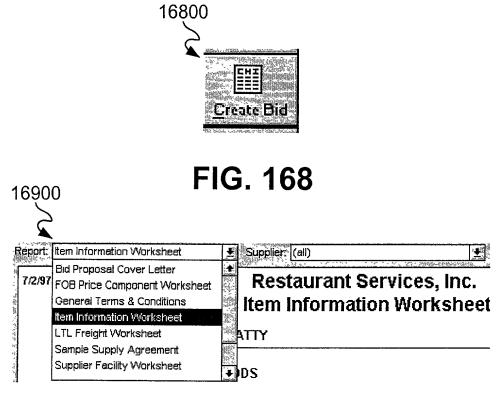


FIG. 169

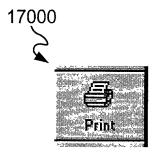


FIG. 170



FIG. 171

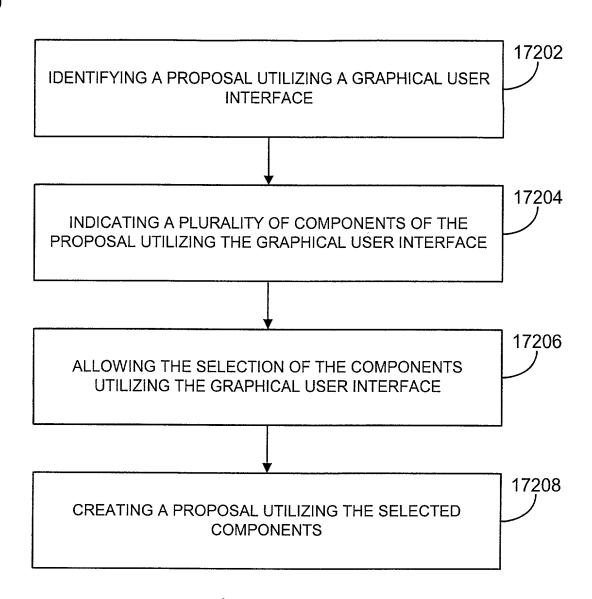


FIG. 172

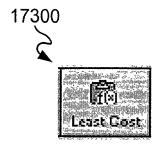


FIG. 173

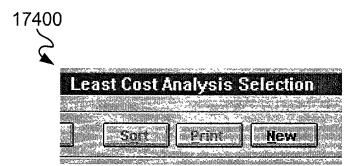


FIG. 174

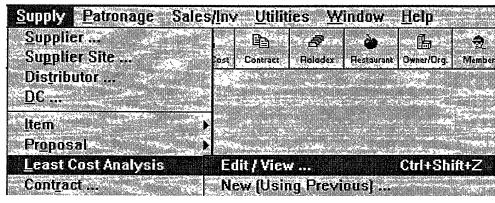


FIG. 175

Bid Proposal Name:	(None)	17600
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)	
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)	

FIG. 176

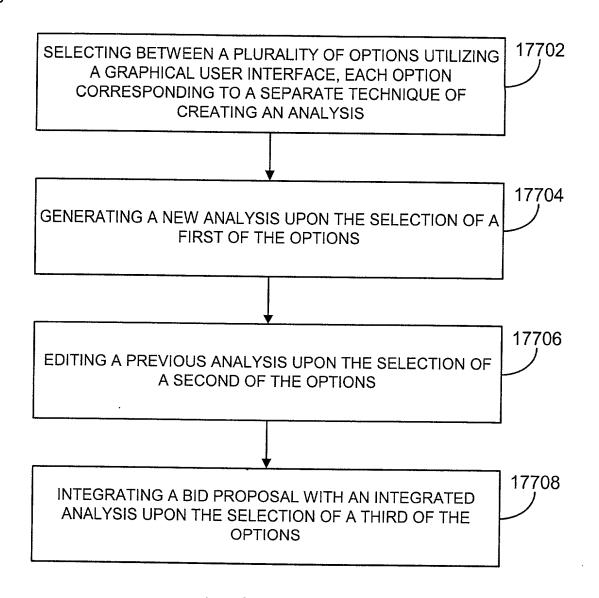


FIG. 177

Anabaia Uamar	Hash Brown Actual
Hilalysis naille.	Hazii Dinakii Waraa
Analysis ID:	1036
	A CONTRACTOR OF THE STATE OF TH
Buyer:	Dennis Clabby
	Car incarrence e e e caracter de la compania del compania del compania de la compania del la compania de la com
Period of Agreement:	10/1/97 THRU 9/30/98
Leting of Whicemietre	Transación intermediados
Unit Of Measure:	ICACE(C)  ▼
Othe Other Good G	AUDICO)

FIG. 178

alfalicition species 2.	North of the state	onet alkinetarkietas <b>o.</b>		<u>iris</u> transakkanan arraktan	***********	erroteniseistätiisisio	entre experience
Version (	1)01(4)	1	ise versioi	0			
				SACON LANG.			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
What is the	e max#of	FOB poin	ts to allo	ate to eac	:hUC?	One FOB	
148		######################################	2		1		ر الانتخاب:
What is pr	cing metr	ioa for thi	s versioi	) (		FOB + Fr	eigh x
What is the	. nei i	aa EAD U-	akarma V	Danmakar	1.9		0.0000
AANIGE 12 CH	s Kornitani	re Loo oh	ici wi Ac (	uuwnena	ne): l		J.0000
Override P	NC Truck	hilaM hao	ation?	TANAMIN	SUP TOWN	No	
****			96-495-VI	Parket of the parket.		140	122
Solution S	fratame	Ctandard		I set De	vision: 9	M 5/07 1	UT DM
TORRIGHT	u ucegy.	arai idai d	10.00		violuis .	1/10/01	.07 (34)

FIG. 179

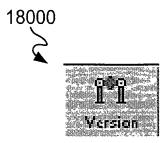


FIG. 180

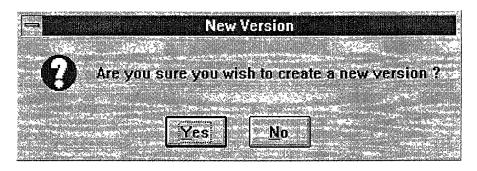


FIG. 181

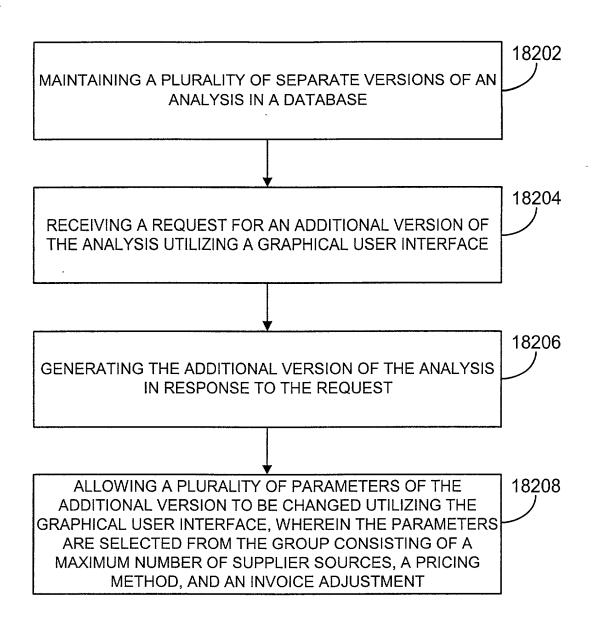


FIG. 182

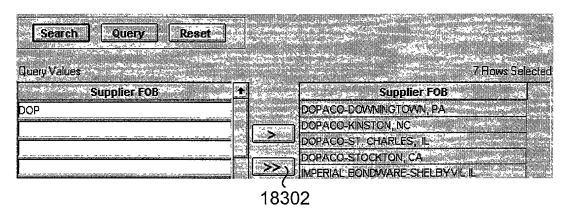


FIG. 183

tem Conv.
Description Factor
FRIES-COATED (FRZN) 36

FIG. 184

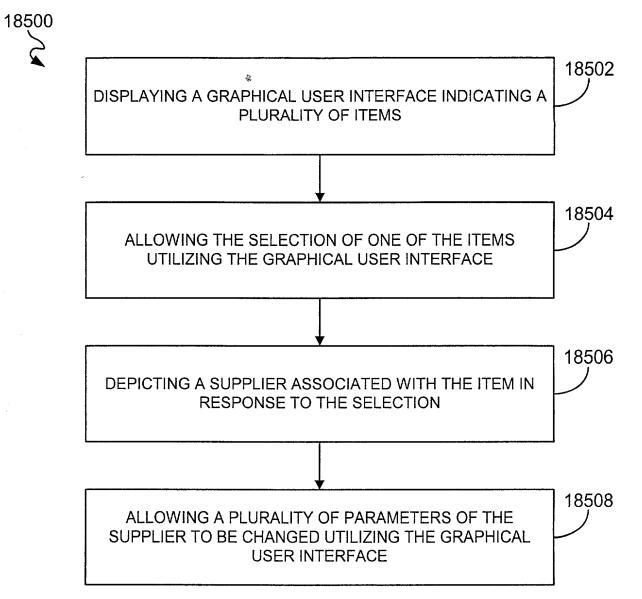


FIG. 185

tem Description	Supplier FOB		Ŧ
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA		W -
CUP-COLD 22 OZ	DOPACO-DOWNINGTOWN, PA		
GLP-COLD 32 OZ	DOPACO-DOWNINGTOWN, PA		•
Supplier Item Desc: 16 OZ COLD CUP	Item No:	CP2942	
items per Case:	Tie Otyc	5	
Innerpack Contents: 1200	High Qty:	5	٠.,
kem Size;	Cases Per Pallet:	<b>/25</b>	
ltem Shelf Life: ±	Stacking Allowed:	● Yes ○ No	and division
Case Length: 22.125	Mandatory Case Cube:	3.43 CUBIC FEET	
Case Width: 15.125	Cases Per Truckload:	769	
Case Depth: 17.75	Gross Weight:	29.28 POUND(S)	
Case U/M (NCHE(S)	Net Weight:	27.28 POUND(S)	

FIG. 186

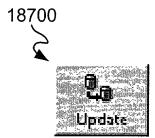


FIG. 187

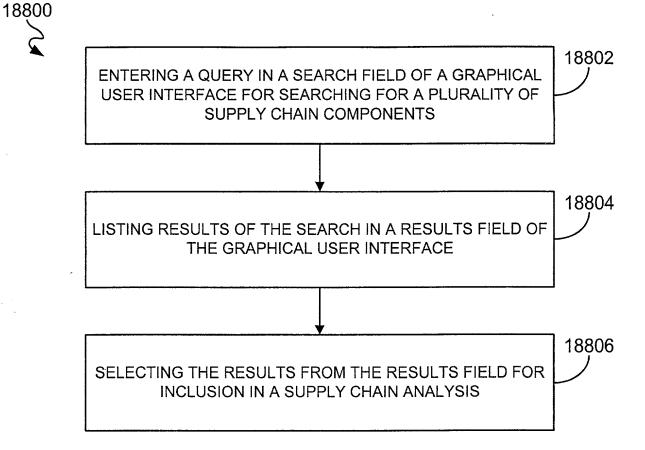


FIG. 188



Supplier Te	rms	SLP/P	LT	Minimum	Maximum	(A)	inclu	de	•
CAVENDISH FARMS	+	Pallet	¥			•	Yes (	○ No	
J.R. SIMPLOT COMPANY	<b>.</b>	Pallet	*			•	Yes (	□ No	
LAMB-WESTON, INC.	<u>*</u>	Pallet	±	200,000,000		O	Yes [	O No	1
			iden. Project						
Supplier FOB					Maximum	and the state of the	Control of the Control		
LAME-WESTON, INC. PASCO, WA				000,000,08	110,000,000				
AMB-WESTON, INCRICHLAND W			appirás Magrida	0	55,000,000			○ No	
LAMB-WESTON, INCAMERICAN FA	ALLS ID			000,000,00	110,000,000		Yes	🗆 No 📗	

FIG. 189

Supplier Te	rms SLPÆ	LI	Minimum	Maximum	Includ	e <b>1</b>
MCCAIN FOODS	<b>⊻</b> Pallet	±			O Yes C	No S
NESTLE FOOD COMPANY	<b>≇</b> Pallet	±		Contraction of the second	Yes (	Но 🗆
ORE-IDA FOODS	<b>.</b> ₱allet	Ŧ	225,000,000	anamuning panganananan	Yes C	No _
		73966				L
Supplier FOB			Minimum	Maximum	Includ	e
MCCAIN FOODS, LTD -PRINCE EDWA	ARD ISLAND		18,000,000	The second secon	C Yes @	"? // w' & / haramania
MCCAIN FOODS,LTD-PORTAGE LE	PRAIRIE	Ceg Altang	45,000,000		O Yes @	
MCCAIN FOODS, INC-OTHELLO, WA			27,000,000	132,000,000	Yes	No

FIG. 190

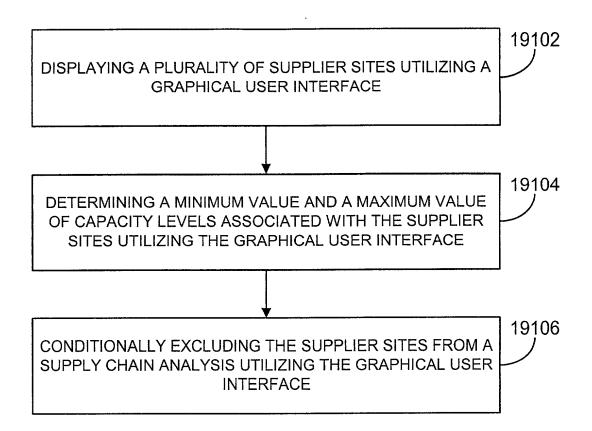


FIG. 191

Carry Carabana
/ Volume
o e
***

FIG. 192



Supplier	# Volume		<b>±</b>
SSI FOOD SERVICES	a l		
TEXAS AMERICAN FOOD SERVICE			
WHITEFORD FOODS:	0		
			L-1
Supplier FOB	ltem	Cont FOB #	Volume
TEXAS AMERICAN FOOD SERVICE-TX BE	EF - 77%	1.0026	
TEXAS AMERICAN FOOD SERVICE-TX BE	EF - 77%	1.0016	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX BE	EF - 77%	1.0010	2 2,508,000

FIG. 193

Supplier # Volume	
VENTURA FOODS 0 -	
VENTURA FOODS 1 100,000	
Supplier FOB ttem	Cont FOB # Volume
YENTURA FOODS-CHAMBERSBURG PA MAYO-BULK	8.9400 0
VENTURA FOODS-CHAMBERSBURG, PA MAYO-BULK	8.8400 1
VENTURA FOODS-CHAMBERSBURG, PA SAUCE-BULK-TARTAR	9.5100 0
VENTURA: FOODS-CHAMBERSBURG, PA: SAUCE-BULK-TARTAR	9.4100 1
MENTURA FOODS-CITY OF INDUSTRY MAYO-BULK	9.1200 0
VENTURA FOODS-CITY OF INDUSTRY MAYO-BULK	9.0200 1
VENTURA FOODS-CITY OF INDUSTRY SAUCE-BULK-TARTAR	9.5800 0
VENTURA FOODS-CITY OF INDUSTRY SAUCE-BULK-TARTAR	9.4800 1

FIG. 194



tem Description	Supplier FOB
FRIES-COATED	CAVENDISH PRINCE EDWARD
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON
FRIES-COATED	LAMB-WESTON, INC. PASCO, WA
Distribution Center	Delivered # Volume 4
AMERISERVE-OMAHA, NE	0.3750 0 0
AMERISERVE-PLYMOUTH, MN	0.3850 0 0
AMERISERVE-WAUKESHA	0.3670 0 0
FLEMING FOODS-KAPOLEI	0.4725 0 0
KING PROVISION-ATLANTA	0.3950 0 0

FIG. 195

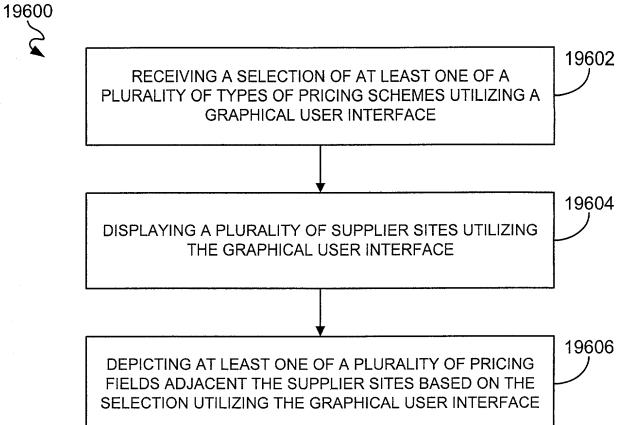


FIG. 196

Total Rest. Growth Amount 5.00% ~ 19702 0	<b>Usage Period</b> 9/01/97 to 08/31/98	Services Constitution of the Constitution of t	
Distribution Center	Current Rest. Count	Restaurant I Growth %	Projected Avg. ± Rest. Count
AMERISERVE/POST-ALBUQUERQUE	27	5.00%	<b>33</b>
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVE/POST-SALT LAKE,UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

	Item		Item	Growth '	% Us	age Period	
CHICKEN-PATTY				-	00.0		
					DOM:		r T
Distribution Center	Previous Usane	Projected Rest. Cour	PAR PAR SAN EMBER		Growth	Projected Usage	ľ
AMER-OMAMA	44.03		6 98.49%			49,205	_
MER-PLYMOUTH	37,14	1 1	77 100.00%	18.30	5.00%	40,823	
MER-MILWAUK	38.52	n 18	36 100.00%	19.02	0.00%	42,909	

FIG. 198

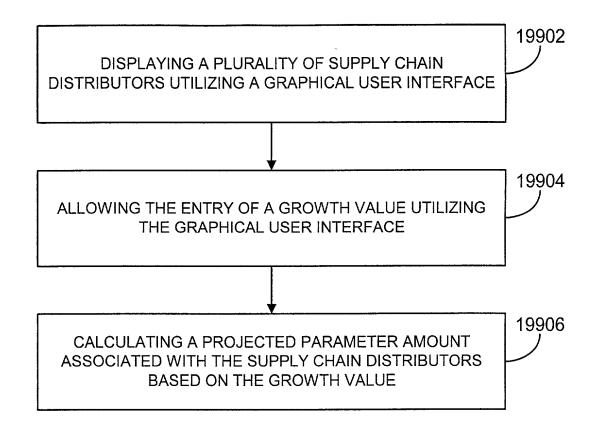


FIG. 199



Supplier FOB	Ad	dress	<u> </u>
CAVENDISH FARMS	Dieppe	NB E1,46X4	
J.R. SIMPLOT COMPANY HERMISTON, C	R Hermiston	OR 99999	
LAMB-WESTON, INCAMERICAN FALLS	ID American Falls	ID 83211	4
Distribution Center	Lane Restriction	Honor TL Rat	e 1
AMERISERVE/POST-ALBUQUERQUE	C Solver C Required 🖲 E	xcluded [	
AMERISERVE/POST-DENVER	O Solver   C Required @ E	xcluded	
AMERISERVE/POST-SALT LAKE,UT	C Solver C Required © E	xcluded 🗍	
AMERISERVE-OMAHA, NE	O Solver O Required 🖲 E	xcluded [	
AMERISERVE-PLYMOUTH, MN	O Solver O Required 🗨 E	xcluded 5	

FIG. 200

20002

20100

Supplier F0B	Ad	dress	
CAVENDISH FARMS	Dieppe	NE	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAME WESTON, INC. AMERICAN FALLS ID	American Falls	ΙĐ	83211
Distribution Center	Lane Rest	riction	
AMERISERVE/POST-ALBUQUERQUE	🔘 Solver 🔎 Requ	ıired 🔘 Exclu	ded
AMERISERVE/POST-DENVER	Solver C Requ	uired 🔘 Exclu	ded

FIG. 201

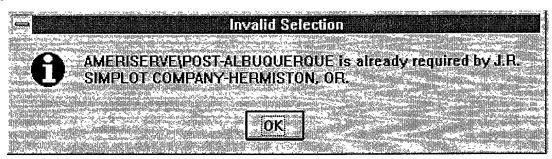


FIG. 202

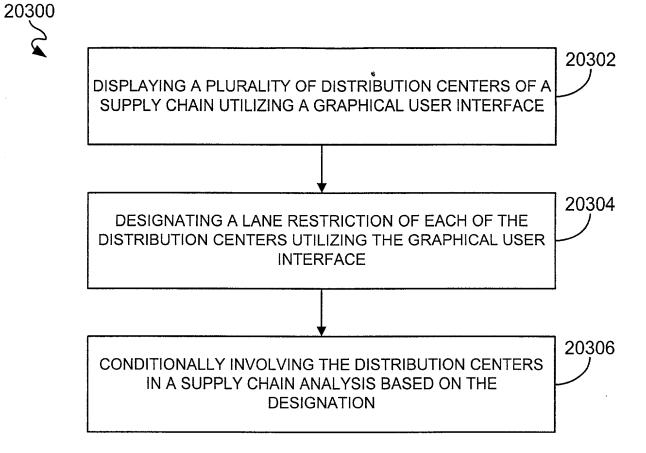


FIG. 203



Supplier FOB		Address		
CAVENDISH FARMS	Dieppe		NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	usanikana	OR	99999
LAMB-WESTON, INCAMERICAN FALLS ID.	American Falls		ID	83211
And the second of the second o				
Distribution	Truckload Lane	BA .		
Center	Freight Distance			
AMERISERVE/POST-ALEUQUERQUE	1,617			
AMERISERYE/POST-DENVER	1,277			
AMERISERVE/POST-SALT LAKE,UT	691			

FIG. 204

Supplier FOB			Addre	88	
O.K. FOODS-FORT SMITH AR		Fort Smith		AR	72904
TYSON FOODS GREEN FORREST TYSON FOODS RUSSEL VILLE AF	Sample and Bearing a feet of march assetting	Green Forest Russelville		AR AR	72638 72801
Distribution Weight Center		1,000   1,001 to .BS   5,000 LBS			20,000 LBS <u>†</u>
PS-ATLANTA 15,000				1.10	
PS-BURLINGTON 15,000	400.00			1.20	

FIG. 205



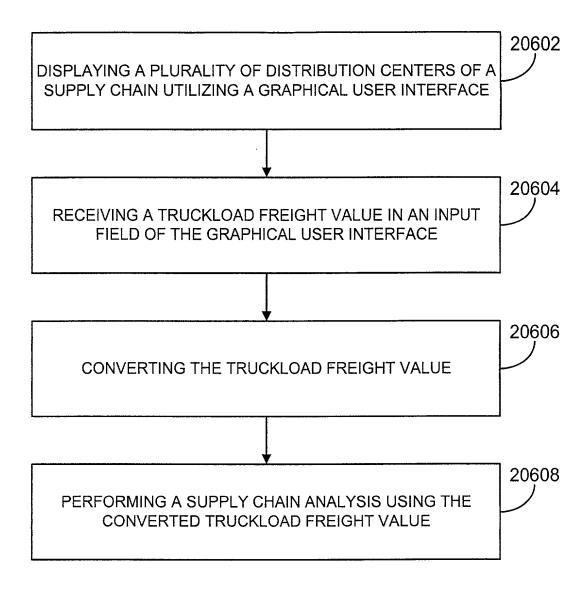


FIG. 206

agy or	
	Analysis Region Eorce FOB
Š	MCCABE-PORTLAND/RMW-ANCHORAGE
	Distribution Center Name Site Role
Ñ	MCCABE QUALITY FOODS-PORTLAND Corporate & FOB Point
ájt	RESTAURANTS NW-ANCHORAGE Corporate & FOB Point

FIG. 207

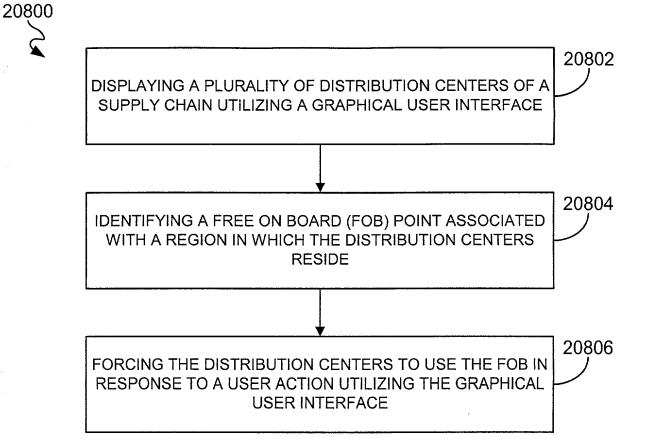


FIG. 208

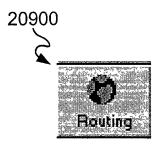


FIG. 209

Report Selection Report Type	Report Name:	
Optimal Product Routing	Freight Information Provided	1
	Freight Information Provided	<u>*</u>
Report Parameters	LTL Routing Grid By Lane	
Supplier: (All)	Routing Results By Lane	
Supplier FØB; (All)	Routing Results By Lane, Item	
Distribution Center: (All)	Routing Results w/RDC Breakout By Lane	
	Routing Results w/RDC Breakout By Lane, Item	
Section 1	TL Freight Verience Analysis	
Version:  Base Version		

FIG. 210

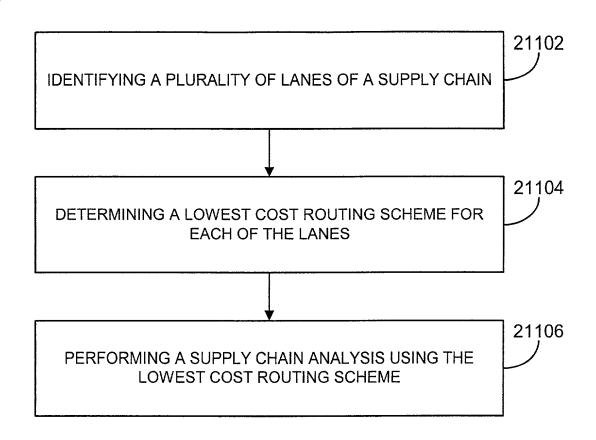


FIG. 211

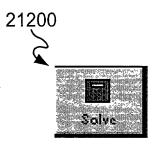


FIG. 212

300 2		
21302 Report Selection		
Report Type:	Report Name.	0.000 (1.000)
Awarded Volume	Awarded Volume by Item - Detail	
Awarded Volume		
Comparison Reports		
Cost Matrix Preview		<b>≛</b>
Optimal Product Routing	Market property and properties and the second for the second and the second and the second and the second as a second and the second as a	<b>₹</b>
Tab Reports	and a summer of the summer of	141
	tahanna nyaéta kana kanana kanana kana kana kana kan	131
	at stress, stress or any or more substituted and substituted and the control of the strategic time.	
	lew Capacity & Prices	₹

FIG. 213

Awarded Volume by Item - Detail

## Awarded Volume by Item - Detail

Awarded Volume by Item - Freight Awarded Volume by Item - Summary Competing DC Freight Analysis by Item Lane Assignment Matrix Lane Weighted Average Delivered Cost

## FIG. 214

## Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion) Invoice FOB Detail Comparison (no conversion) Invoice FOB Detail Comparison (with conversion) Invoice FOB Savings Comparison (no conversion) Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type: Comparison Reports Report Name:

Assigned Volume Percentages (no conversion)

FIG. 216

Report Name:

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)

Invoice FOB Detail Comparison (no conversion)

FIG. 217



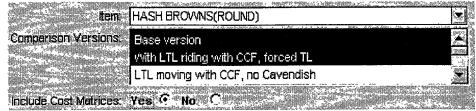


FIG. 218

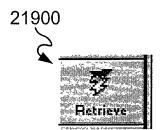


FIG. 219

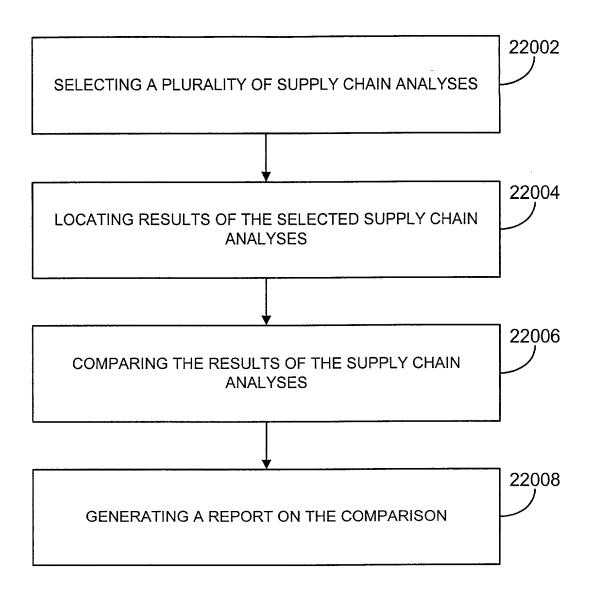


FIG. 220

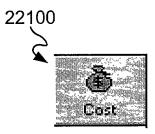


FIG. 221

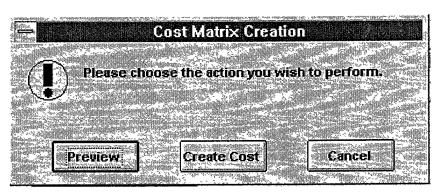


FIG. 222

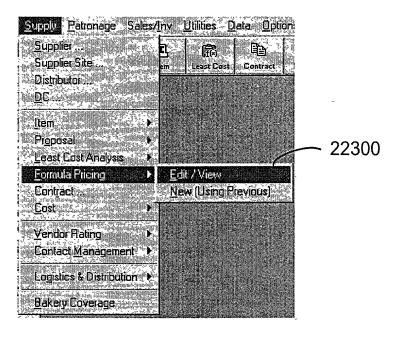


FIG. 223

Formula	Pricing - BEEF - 77% - 04/06/98		
General Inf	o Pricing Freight Formules Block Cost	Adjustments	
	the second secon		
	and the second of the second o		
	Description: Eeef Pricing 04/06/01		Introduction of the Control of the C
And the second s	tem:		ga ga ga dha dheann a chann agus ga
R	aw Material Pricing Date: 04/06/01 From:	03/23/01 To: [	04/03/01
	Cost Matrix Begin Date: 03/15/01 End Date:	03/28/01	
F	OB Adjustment Amount: 0.0000		
	The second of Land Berry Control of the second of the seco		
	<u> Variantikaika kiri Mikikisi dali matata matata matata matata matata kan kan kan kan kan kan kan kan kan ka</u>		

FIG. 224

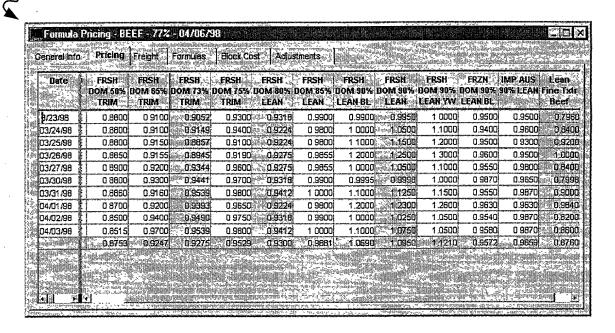


FIG. 225

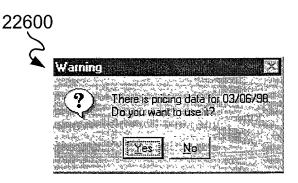


FIG. 226

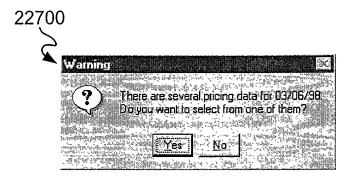


FIG. 227



Pricing ID	Calc. Date	Description
10"	03/08/98	Beef Pricing 3/8/98
11	D3/23/98	Beef Pricing 3/23/98
	0	Cancel

FIG. 228

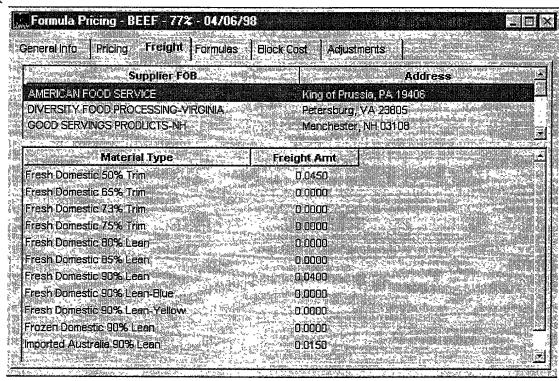


FIG. 229



	F050	ITR	FD6	TR	FD73	τς 📈	FD8	BLC.	FD8	SE.M	FD91	ILC	IMA	J90	(LF)	В	Total
formula i	dational desired	Cost	Pct.	Cost	Pet.	Cost	Pct.	Cost	Pct.	Cost	Pct.	destablishment of the second	Pct.		Pct.	Cost	erimani iran
YFS-1	Germenengen er reich	0.2871						40004			merching designation of	0.2134	mercy or con magnific	jock recenteristing	maranament de la	mening page 1949 Sea	0,9840
XV-1	-	0.1295	0.2000	0.1949	0.1400	8.1368			2000	1000000	the second second	0.2190	<del>~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~</del>	<del>lacer incorrante</del>	·····		0.9941
9S-1	Action Commence	0.3042							<u> </u>	, 1879 is	the second section of	0.1972	0.3600	U.3549	amening was	and the second second	0,9866
8C-1	dinist sterreismittel	0 2200					0.2179	0.2026	0.2179	0.2153	militare maintain	0.2366			0.1050	0.0956	0.9721
ER-1	delenit milenni serce	0 2926					<u> </u>			*****	necessa concenerar energy	0.1951	active security and	<del>eres essecres mensk</del> e	construence survey and	0.1236	0.9684
EX-1	Contraction and	0.2768									Minerannon and	0.3802	Maria Minimizer mendi	de la maria de la como confe	membership the later to	Marie Constitution of the last	9.9916
VH-1	Charles many	0.2958					NY C				id with the law of	0.1969	all mine from with	<del>jidang nyaka wang ng</del>	arillo consecutable in the Sel	with the time to be the	8.9765
VIS-1	U.3325j	0.2977				maren de de	***************************************	Maria			U.4675	0.5165	0.1000	0.0986	U.TUUU]	unaau	1.0018
		ari endu										No.	er e				
								90 N. P. (249)								3	-
		× 3xialli	Kale IV										5/2		253.2		
	institute i	البيقالية ويوكيها	Wholis You	(dallos)					PARTICIPATION OF C								

FIG. 230

eneral Info	Pricing Freight F	ormulas	Block Cost	Adjustment	5		
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?	
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<b></b>	
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1,1792	T K	
GS-1	0.9866	0.98	<b>51</b> .0037	0.1287	\$1,1324	······································	
5&C-1	0.9721	1.00	\$0.9721	D:1457	\$1.1178	F	
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	区	
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<b>P</b>	
WHL1	0.9765	82.0	\$0.9939	0.1275	\$1,1214	区	
WIS-1	1.0016	0.98	\$1.0202	0.1334	\$1.1536	<b> </b>	
				A CONTRACT			
and addition filled a military and b			South Control (2)				
Market Comment							
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				The Stage			
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FIG. 231



Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price	
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222	
DIV-I	0.9941	0.9820	1.0123	0.1669	0.1500	1,3292	
GS-1	0.9866	0.9830	1.0037	0.1207		1.1324	
S&C-1	0.9721	1,0000	0.9721	0.1457	0.0000	1.1178	
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156	
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299	
Amount			Adj	ustment D	esc		
0.1500	Upcharge	ZIYUZIYITIZAYIMANIYIYIXXI	CANACA MANAGA MA	MANAMANAN MANAMANAN MANAMANAN MANAMANAN MANAMANA	ATAWAY WATER WATER AT THE ATAWAY AT THE ATAW	AND THE PROPERTY OF THE PROPER	
		and the state of t	73 <b>585 797 78 41 (312 47) ta</b> ng 16,5 tang 16,5 ta	and the second of the start of the	The street of th	STEEL LANDON SELECTION OF CONDUCTOR	America Contraction of the Contr

FIG. 232



FIG. 233

FIG. 234



Formula ID	Facility	Descr	iption	Short Name
5	AMERICAN FOOD SERVICE	American Food S	ervice Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b		DIV-1
E	GOOD SERVINGS PRODUCTS - NH	Good Servings Fo	rmula 1	GS-1
Number of F	Rows: 14			
	Material Type		Begin Date	Percentage
			7	The state of the s
resh Dome	stic 50% Trim		10/03/1997	31 .2000% 🚆
	estic 50% Trim estic 73% Trim		10 <i>1</i> 03 <i>1</i> 1997 10 <i>1</i> 01 <i>1</i> 1996	31 .2000% <u>~</u> 20.0000%
resh Dome				<del>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</del>
resh Dome resh Dome	estic 73% Trim		10/01/1996	20.0000%
resh Dome resh Dome	estic 73% Trim estic 85% Lean estic 90% Lean	The Control of the Co	10/01 /1996 10/01 /1997 10/01 /1997	20.0000% 5.0000% 18.8000%

FIG. 235

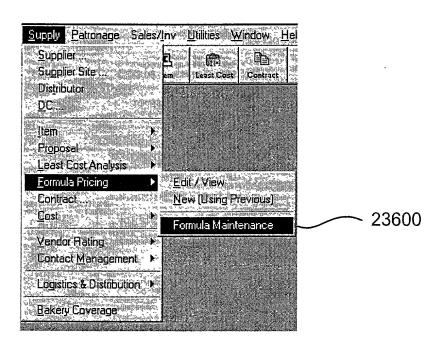


FIG. 236

Distribution Center:						
	<del> </del>				23700	
Time Period (Month/Yr):				_		
	<u> </u>					
Delivery Order Fill Rate -	Addendum 1					
Total Cases Ordered:						
	<u></u>					
						, , ,
				,	Overlooked and	, ,
Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Not Returned	Total Operations
Cases:						0
Percent	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
					•	
		e	·	,		
	, ,	, %		,		
Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing		
Cases:				0		
Percent:	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
Distribution Center Total:	Cases	Percent				
Operations:	0	#DIV/0!				
Purchasing:		#DIV/0!				
Grand Total:	0	#DIV/0!				
Dolly on a Ondon Fill Date:	4101/1/01					
Delivery Order Fill Rate:	#DIV/0!		•			
On Time Delivery Date A						
On-Time Delivery Rate - A	<u>kaaenaum 2</u>		23-	702		
			20	102		
Total # of Deliveries:						
# of On-Time Deliveries:	//DD //O1		-			
On-Time Delivery Rate:	#DIV/0!		)			
		<b></b>				
5 ( ( ) 5 (		_				
Perfect Order Rate						
Total # of Deliveries:						
Total # of Perfect Orders:	(//////////////////////////////////////					
Perfect Order Rate:	#DIV/0!					

Signature:

Date:

FIG. 237

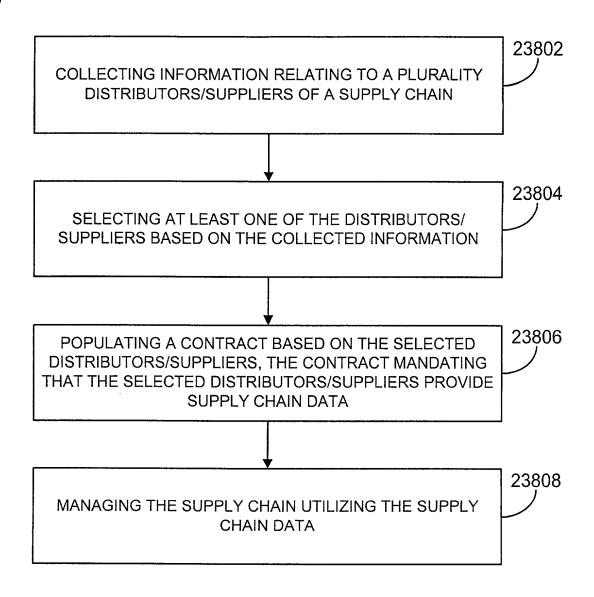


FIG. 238

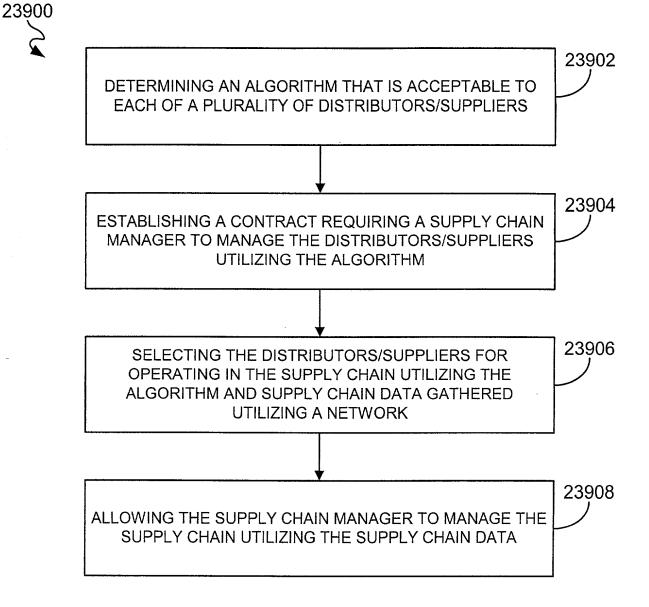


FIG. 239



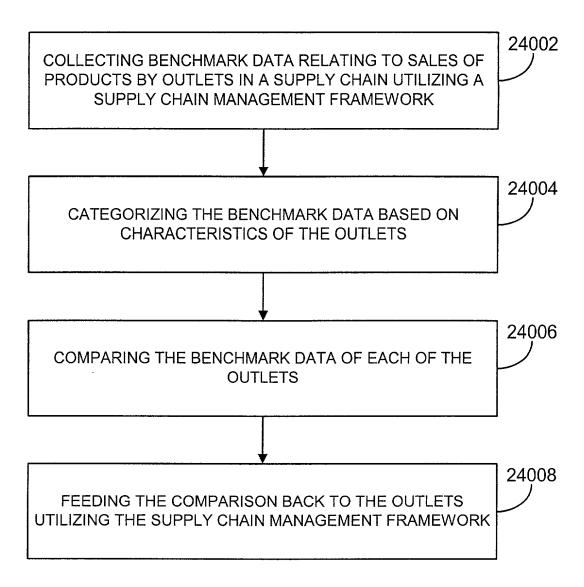


FIG. 240

